

EDWARD B. GRIMBALL, Chairman HOWELL CLYBORNE, JR. EMERSON F. GOWER, JR.

SOUTH CAROLINA REVENUE AND FISCAL AFFAIRS OFFICE

FRANK A. RAINWATER Executive Director

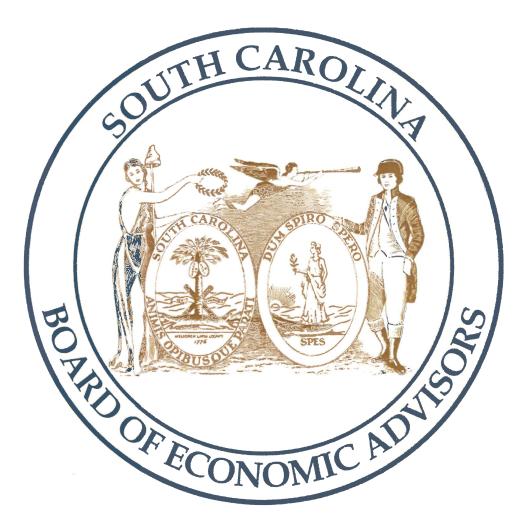
BOARD OF ECONOMIC ADVISORS AND WORKING GROUP MEETING AGENDA June 13, 2019, 1:30pm

Bowers Conference Room, Room 417, Rembert C. Dennis Building

- I. Welcome
- II. Adoption of Meeting Minutes for May 22, 2019
- III. Review of Revenues and Economic Conditions
 - A. Overview of May 2019 (F. Rainwater)
 - B. Detailed Review of Monthly and Revenue Activity (R. Martin)
- IV. Other Business
- V. Reports from Working Group Members
 - A. Governor's Office
 - B. Senate Finance Committee
 - C. Ways & Means Committee
 - D. Treasurer's Office
 - E. Comptroller General's Office
 - F. Executive Budget Office
- VI. Future Meeting Schedule
 - A. July 25, 2019, 1:30 If necessary, GoToMeeting for Members
 - B. August 29, 2019, 1:30 If necessary, GoToMeeting for Members
 - C. September 16, 2019, 1:30 Fiscal Year-End Report, Update on New Fiscal Year
 - D. October 17, 2019, 10:30 3:45, BEA and Annual Regional Advisory Meeting
 - E. 2019 Calendar at http://rfa.sc.gov/meetings?y=2019
- VII. Adjournment

Please note that the Agenda is subject to change.

For further information, please contact Karen Rhinehart at (803) 734-2265, or visit the RFA webpage at www.rfa.sc.gov





South Carolina Revenue and Fiscal Affairs Office

OVERVIEW OF REVENUES THROUGH MAY



Board of Economic Advisors General Fund Revenue Monitor

Revenues vs. 2/14/19 BEA Revenue Estimate of \$8,994.7 Million in FY 2018-19 1/

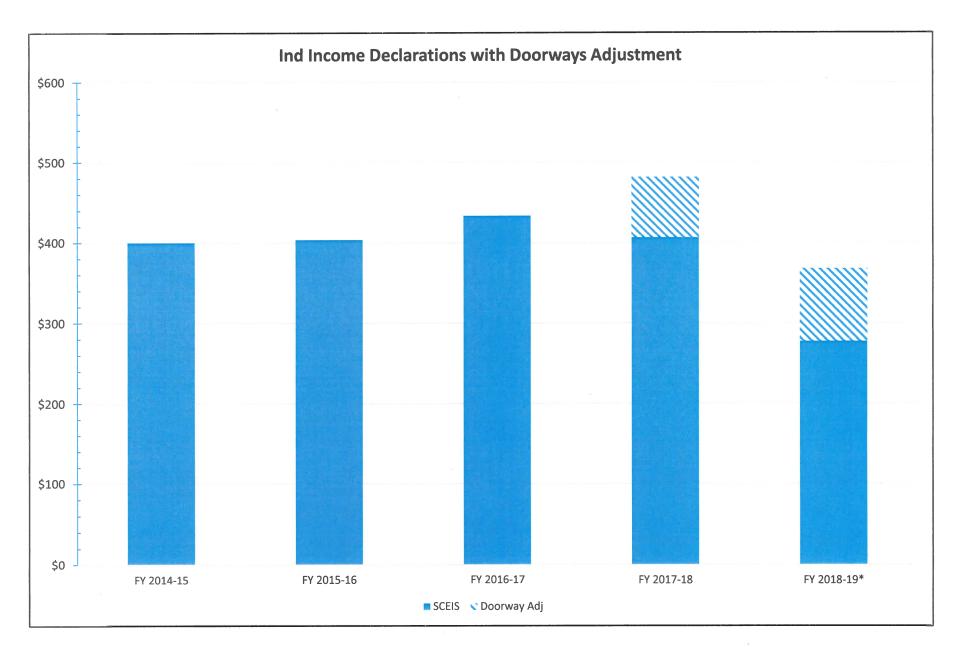
JULY - MAY FY 2018-19

| _ | (\$ in Millions) | | | Revenue Growth | Rates (%) |
|-----------------------------------|---------------------------|-------------------|-------------------------|--------------------------|-----------------------|
| | Actual <u>Revenues</u> | Expected Revenues | Excess / (Shortfall) | Estimate Full Fiscal Yr. | Actual Yr. to Date |
| Total General Fund Revenue | 8,051.4 | 7,693.4 | 358.0 | 3.3 | 8.1 |
| Sales Tax | 2,599.4 | 2,589.9 | 9.5 | 4.2 | 4.6 |
| Individual Income Tax | 4,205.2 | 3,973.1 | 232.0 | 1.4 | 7.0 |
| Corporate Income Tax | 411.8 | 326.6 | 85.2 | 8.0 | 39.5 |
| Other Revenue Sources | 835.0 | 803.7 | 31.3 | 7.9 | 13.1 |
| Select Tax Revenues, Sub-Total | 722.3 | 688.2 | 34.0 | 10.1 | 16.7 |
| Admissions Tax - Total | 23.8 | 23.7 | 0.1 | 2.7 | 3.1 |
| Alcoholic Liquors Tax | 67.6 | 66.9 | 0.6 | 4.1 | 5.1 |
| Bank Tax | 58.7 | 38.2 | 20.6 | 7.0 | 64.7 |
| Beer and Wine Tax | 90.4 | 89.3 | 1.1 | 1.4 | 2.6 |
| Corporation License Tax | 110.1 | 101.1 | 9.0 | (7.4) | 0.8 |
| Documentary Tax | 64.4 | 64.5 | (0.1) | 5.8 | 5.7 |
| Earnings on Investments | 79.9 | 62.9 | 17.0 | 74.5 | 121.8 |
| Insurance Tax | 203.8 | 217.6 | (13.9) | 18.6 | 13.8 |
| Tobacco Tax | 23.6 | 21.1 | 2.5 | (5.9) | 5.4 |
| Residual Revenue, Sub-Total 2/ | 112.7 | 115.5 | (2.8) | (3.4) | (5.7) |

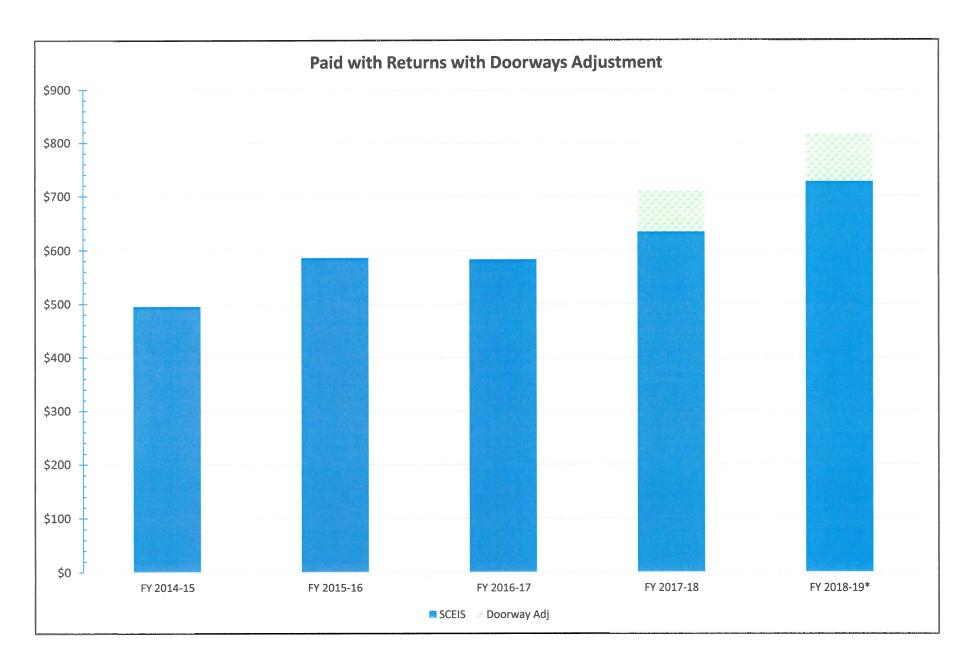
^{1/:} BEA format - includes certified adjustments and excludes non-recurring cash transfers and certain "other source" revenues, where applicable.

Note: Detail may not sum to total due to independent rounding of individual revenue categories.

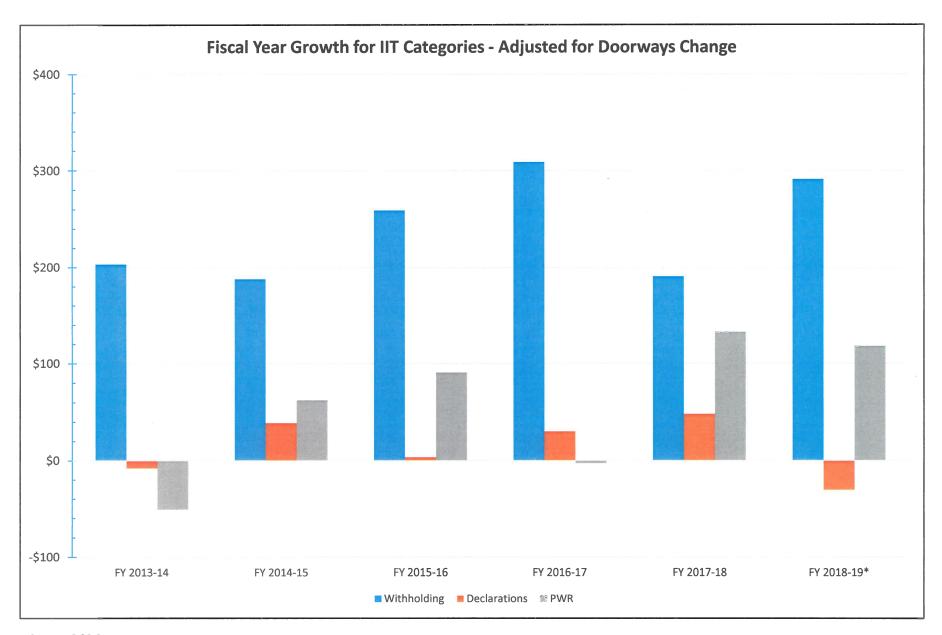
^{2/:} Refer to "Residual Revenue" on page 15 for a list of components in this subcategory.



Source: DOR Doorways



Source: DOR Doorways



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Presentation Agenda

- Review of General Fund Revenues May 2019
- Contingencies and Other Items of Concern



Total General Fund Revenue

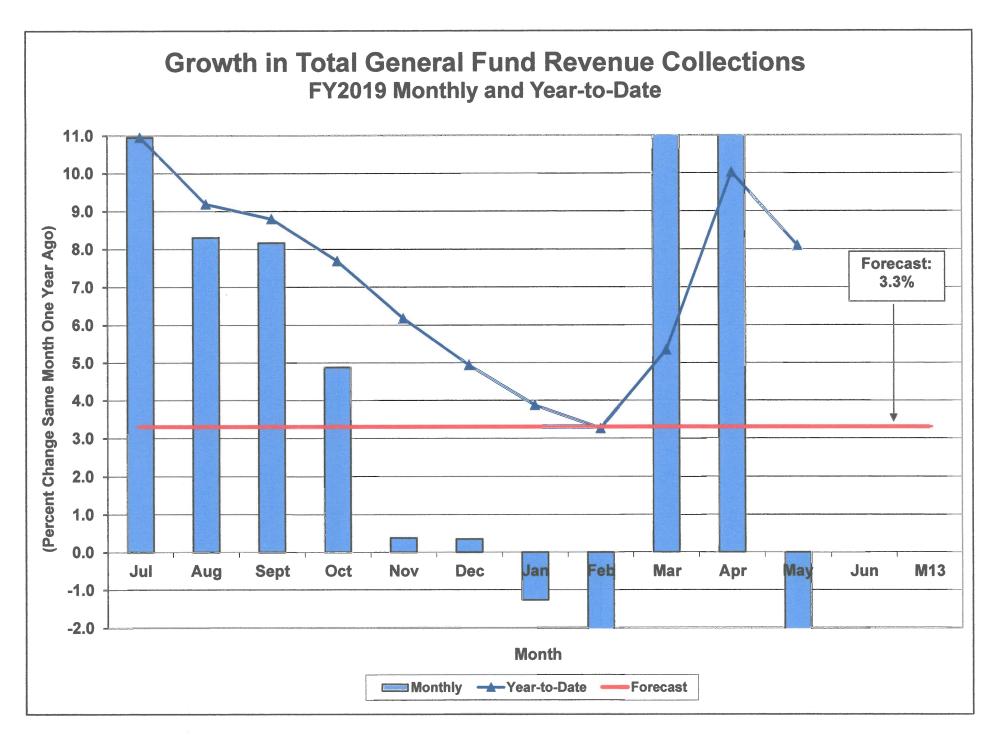
| | | | | Revenue Growth Rates | |
|--------------------|-----------|-----------------|-----------|----------------------|--------|
| | Actual | Forecast | Excess/ | | Actual |
| Revenue Category | Revenue | Revenue | Shortfall | Forecast | Y-T-D |
| | (\$ Mil.) | (\$ Mil.) | (\$ Mil.) | (%) | (%) |
| Total General Fund | \$8,051.2 | \$7,693.4 | \$357.9 | 3.3 | 8.1 |

- General Fund revenue decreased 6.7 percent, or \$57.5 million, during the month of May 2019 from May 2018.
- The Individual Income tax and the Corporation Income tax combined for a reduction of \$66.0 million in May 2019 reversing a combined increase of \$301.2 million in April 2019.
- Revenues through May 2019 have grown 8.1 percent, or \$602.3 million, year-to-date and are exceeding the revised 3.3 percent





growth rate required to meet the General Fund revenue estimate for FY2018-19.





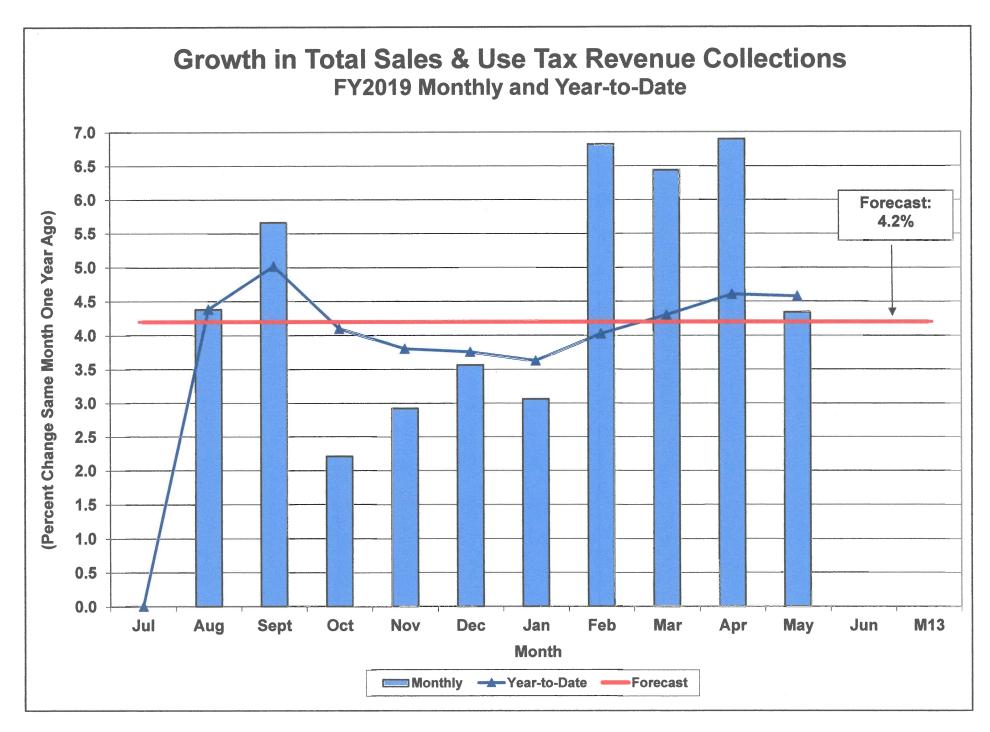
Sales Tax Revenue

| | | | | Revenue Growth Rates | |
|------------------|-----------|-----------------|------------------|----------------------|--------|
| | Actual | Forecast | Excess/ | | Actual |
| Revenue Category | Revenue | Revenue | Shortfall | Forecast | Y-T-D |
| | (\$ Mil.) | (\$ Mil.) | (\$ Mil.) | (%) | (%) |
| Sales Tax | \$2,599.1 | \$2,589.9 | \$9.2 | 4.2 | 4.6 |

- Sales and Use tax revenue increased \$11.8 million, or 4.3 percent, for the month of May resulting in year-to-date growth of 4.6 percent.
- Inclusion of \$16.8 million in remote internet sales taxes.
- Without the added revenue from the *Wayfair* decision, Sales tax collections would be slightly below forecast.



• The cumulative Sales and Use tax revenue growth of 4.6 percent through May 2019 is running slightly above the 4.2 percent revenue forecast for FY2018-19 by \$9.2 million.





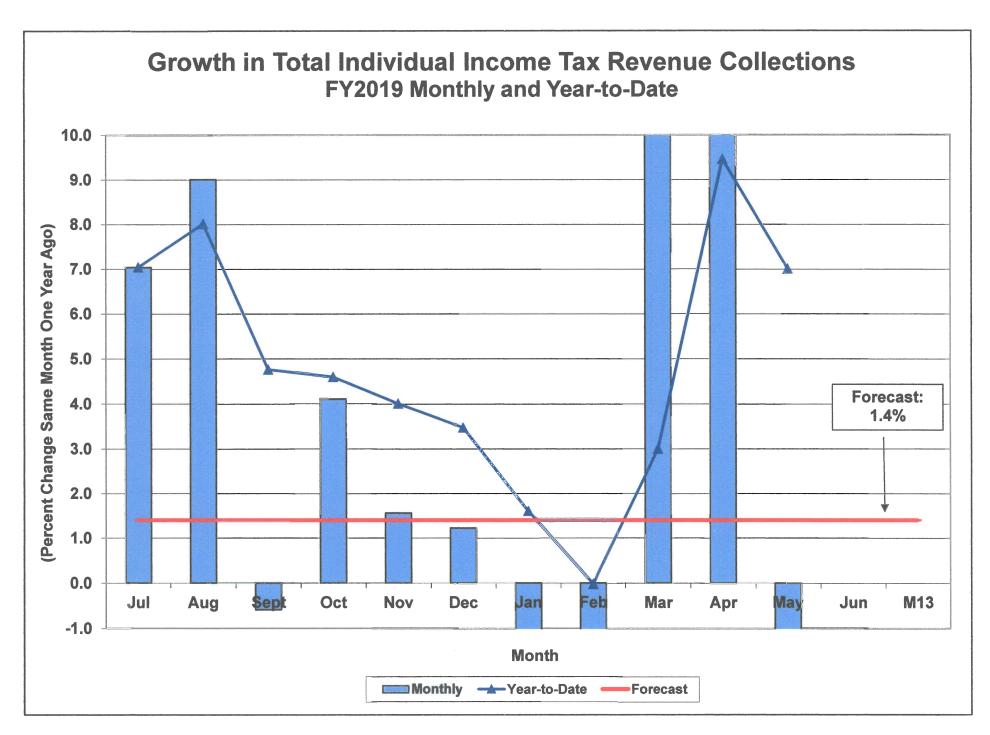
Individual Income Tax Revenue

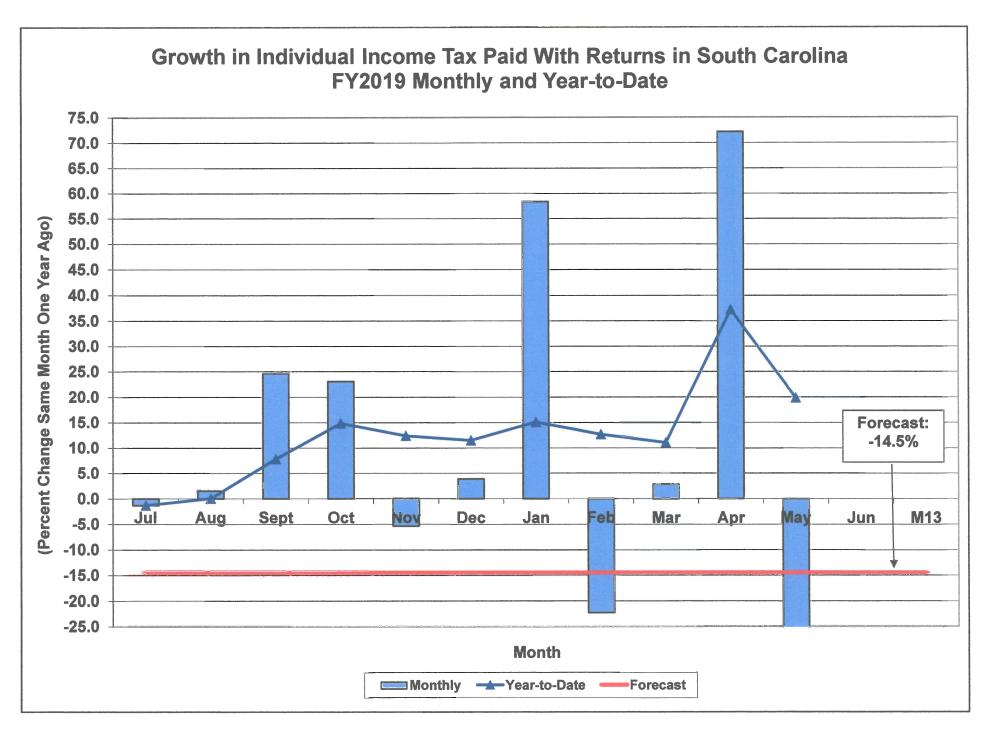
| | | | | Revenue Growth Rates | |
|-----------------------|-----------|-----------------|------------------|----------------------|--------|
| Revenue Category | Actual | Forecast | Excess/ | | Actual |
| | Revenue | Revenue | Shortfall | Forecast | Y-T-D |
| | (\$ Mil.) | (\$ Mil.) | (\$ Mil.) | (%) | (%) |
| Individual Income Tax | \$4,205.2 | \$3,973.1 | \$232.0 | 1.4 | 7.0 |

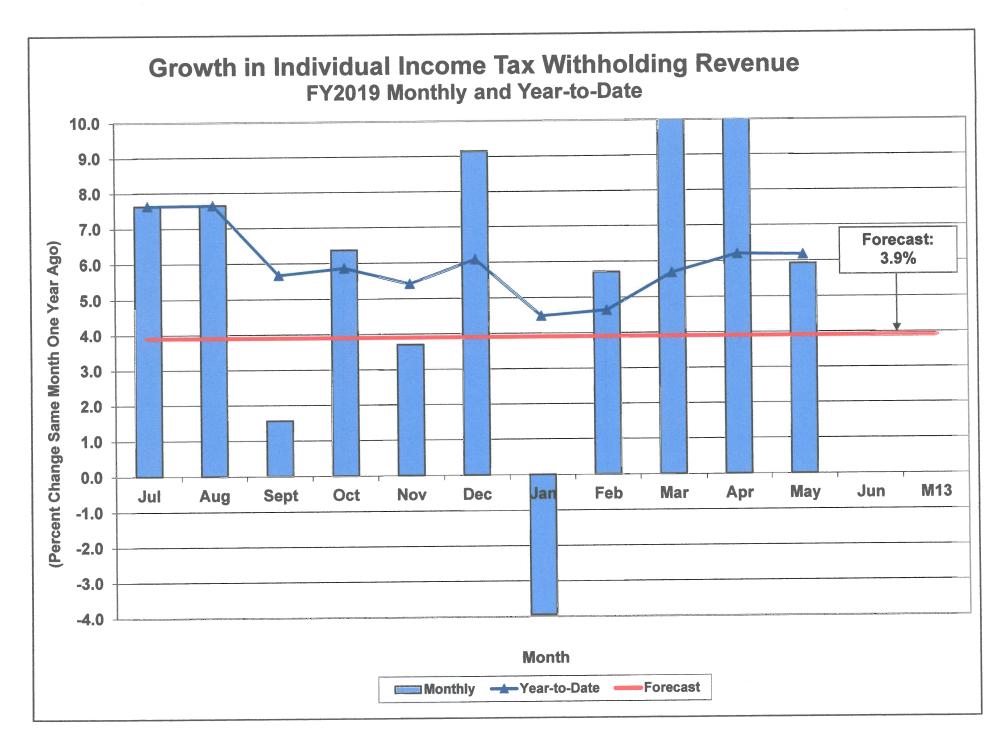
- The Individual Income tax revenue decreased \$48.4 million, or 9.6 percent, during the month of May 2019. Individual Income tax payments with tax returns reversed a large gain in April 2019 with tax payments falling by 44.7 percent in May 2019.
- Individual Income tax declarations also exhibited the same reversal pattern in May 2019.



- Individual Income tax withholdings grew by \$25.4 million in May and have grown 6.2 percent through May 2019.
- Income tax withholdings are exceeding the 3.9 percent revenue forecast by \$106.6 million for FY2018-19.
- This combination added to the weak monthly revenue gain in the Individual Income tax.







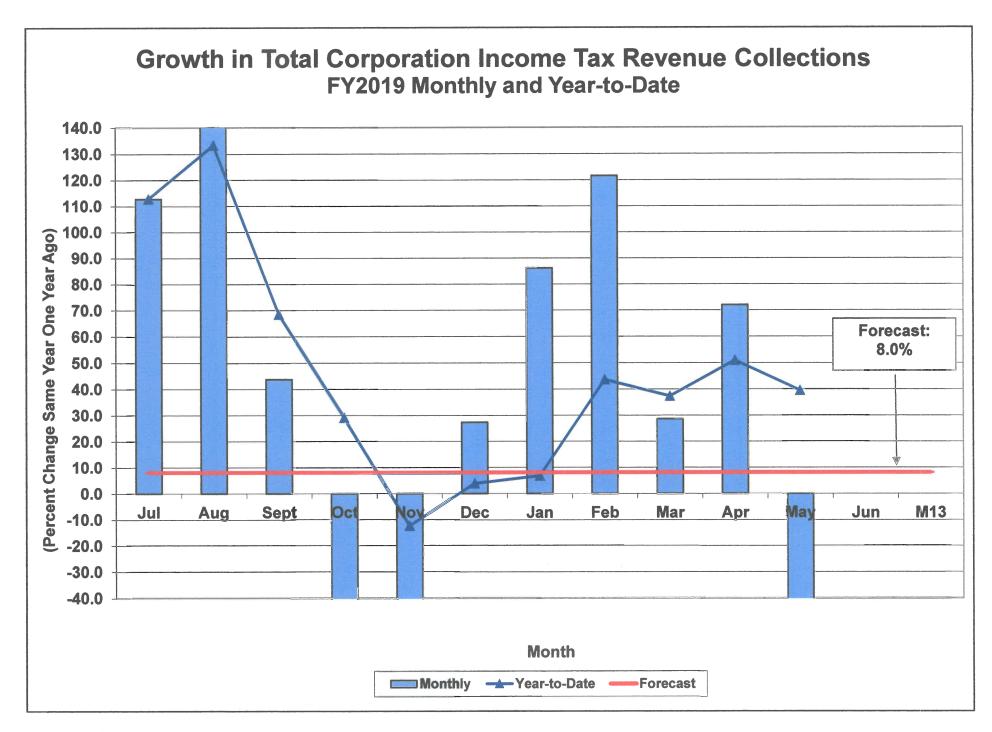
Source: Board of Economic Advisors BEA/RWM/06/13/19



Corporate Income Tax Revenue

| | | | | Revenue Growth Rates | |
|------------------------|-----------|-----------------|-----------|----------------------|--------|
| | Actual | Forecast | Excess/ | | Actual |
| Revenue Category | Revenue | Revenue | Shortfall | Forecast | Y-T-D |
| | (\$ Mil.) | (\$ Mil.) | (\$ Mil.) | (%) | (%) |
| Corporation Income Tax | \$411.8 | \$326.6 | \$85.2 | 8.0 | 39.5 |

- The Corporation Income tax decreased 55.0 percent in May 2019 compared to the same month one year ago resulting in a monthly revenue deficit of \$17.6 million.
- Overall, the Corporate Income tax has increased 39.5 percent year-to-date through May 2019 and is running above the 8.0 percent revenue forecast for FY2018-19, or by \$85.2 million.



Source: Board of Economic Advisors BEA/RWM/06/13/19



Other Revenue

| | | | | Revenue Growth Rates | |
|------------------|-----------|-----------------|-----------|----------------------|--------|
| | Actual | Forecast | Excess/ | | Actual |
| Revenue Category | Revenue | Revenue | Shortfall | Forecast | Y-T-D |
| | (\$ Mil.) | (\$ Mil.) | (\$ Mil.) | (%) | (%) |
| Other Revenues | \$835.1 | \$803.7 | \$31.4 | 7.9 | 13.1 |

• Other Revenues decreased 5.4 percent in May 2019 from one year ago and have increased 13.1 percent year-to-date from a variety of sources and timing of receipts.



Summary

- Through the first eleven months of FY2018-19, General Fund revenues have increased 8.1 percent and are trending above current forecast projections by an estimated \$358.0 million.
- Nearly one-third of the surplus is due to one-time, nonrecurring events that are not expected to occur next fiscal year.
- To date, the state economy is closely tracking the forecast growth rates of employment and personal income.





- In November 2018, the Board of Economic Advisors adopted an employment growth rate of 1.8 percent and a personal income growth rate of 4.25 percent in FY2018-19.
- Revised employment figures show that job growth is expanding at an average rate of growth of 2.0 percent through the ten months of the fiscal year.
- Personal income is growing at a revised annual rate of 4.4 percent based on the latest available figures.





Contingencies and Other Items of Concern

South Carolina

- SC GDP figures show a slowing economy at odds with reality
- Housing is showing some weakness
- 2019Q1 State Personal Income to be released late-June 2019



United States

- Sluggish retail sales
- Uncertainty over Federal Reserve policy
- U.S. trade uncertainty
- Tariffs on steel & aluminum lifted for Canada and Mexico
- Tariffs will not be increased on China imports at least for now
- Will lead to increased inflation
- Temporary effects of the federal tax changes to diminish
- Economic growth to slow
- Stock market volatility





International and Global

- Global economic growth is slowing
- Negative bond yields in Germany
- Europe escaped recession in 2019Q1
- Tariffs and trade policy still unresolved
 Delay in tariffs on auto imports
- Brexit (PM May resigns Brexit deal in flux)
- Venezuela uprising and political tensions
- Mexican immigration and threat of tariffs on Mexican imports
- Iranian sanctions on oil exports reimposed



OTHER BUSINESS

REPORTS FROM WORKING GROUP

FUTURE MEETING SCHEDULE

- A. July 25, 2019, 1:30pm *If necessary*, *GoToMeeting* for Members
- B. August 29, 2019, 1:30pm *If necessary*, *GoToMeeting* for Members
- C. September 16, 2019, 1:30pm Fiscal Year-End Report, Update on New Fiscal Year
- D. October 17, 2019, 10:30 BEA & Annual Regional Advisory Meeting
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