# South Carolina General Fund Revenue Update and Forecasts for FY 2024-25 and FY 2025-26



May 20, 2025

# **General Fund Revenues – April 2025**



#### **REVENUES V. BEA MONTHLY ESTIMATES**

#### **APRIL**

(\$ in Millions)

|                                   | Over/     |           |          |           |           |  |  |
|-----------------------------------|-----------|-----------|----------|-----------|-----------|--|--|
|                                   | Expected  | Actual    | (Under)  | Expected  | Actual    |  |  |
|                                   | Revenues  | Revenues  | Expected | Growth /1 | Growth /2 |  |  |
| Total General Fund<br>Revenue     | \$1,229.2 | \$1,494.3 | \$265.1  | (17.4%)   | 0.4%      |  |  |
| Sales Tax                         | 422.9     | 440.1     | 17.2     | 2.0%      | 6.1%      |  |  |
| Individual Income Tax             | 464.0     | 591.7     | 127.6    | (26.1%)   | (5.7%)    |  |  |
| Withholdings                      | 629.9     | 606.1     | (23.8)   | 2.5%      | (1.3%)    |  |  |
| Non-withholdings                  | 564.9     | 616.6     | 51.7     | (13.6%)   | (5.6%)    |  |  |
| Refunds                           | 730.8     | 631.1     | (99.7)   | 14.2%     | (1.4%)    |  |  |
| Corporate Income Tax              | 233.6     | 325.9     | 92.3     | (28.6%)   | (0.4%)    |  |  |
| Insurance Tax                     | 1.5       | 1.2       | (0.3)    | (7.8%)    | (28.6%)   |  |  |
| Other Revenue Items,<br>Sub-Total | 107.2     | 135.5     | 28.3     | (8.1%)    | 16.2%     |  |  |

|                                   | Expected<br>Revenues | Actual<br>Revenues | Over/<br>(Under)<br>Expected | Expected<br>Growth <sup>/1</sup> | Actual<br>Growth <sup>/2</sup> |
|-----------------------------------|----------------------|--------------------|------------------------------|----------------------------------|--------------------------------|
| Other Revenue Items,<br>Sub-Total | \$107.2              | \$135.5            | \$ 28.3                      | (8.1%)                           | 16.2%                          |
| Admissions Tax                    | 4.7                  | 5.0                | 0.3                          | (17.0%)                          | (11.5%)                        |
| Alcoholic Liquors Tax             | 10.9                 | 11.8               | 0.8                          | 2.5%                             | 10.4%                          |
| Bank Tax                          | 10.3                 | 34.0               | 23.7                         | (23.6%)                          | 152.2%                         |
| Beer and Wine Tax                 | 8.9                  | 8.9                | 0.0                          | 1.0%                             | 1.1%                           |
| Corporate License Tax             | 6.1                  | 12.6               | 6.5                          | (7.3%)                           | 91.6%                          |
| Deed Rec. (Doc. Tax)              | 9.6                  | 10.9               | 1.2                          | 4.9%                             | 18.3%                          |
| Earned on Investments             | 46.2                 | 44.3               | (1.9)                        | (11.5%)                          | (15.1%)                        |
| Residual Revenue                  | 10.5                 | 8.2                | (2.3)                        | 4.0%                             | (19.2%)                        |

Based on BEA Forecast as of February 13, 2025

May 20, 2025

<sup>/1</sup> Expected growth reflects expected growth in collections for the month over same month prior fiscal based on anticipated monthly collection patterns.

<sup>/2</sup> Actual growth reflects actual growth in collections for the month over same month prior fiscal year collections.

#### **General Fund Revenues – Fiscal Year-to-date**



#### **REVENUES V. BEA MONTHLY ESTIMATES**

#### JULY - APRIL

(\$ in Millions)

|                                   |            |            | Over/    |            |        |            |                                   |           |           | Over/    |            |         |            |
|-----------------------------------|------------|------------|----------|------------|--------|------------|-----------------------------------|-----------|-----------|----------|------------|---------|------------|
|                                   | Expected   | Actual     | (Under)  | Estimate   | Actual | Estimate   |                                   | Expected  | Actual    | (Under)  | Estimate   | Actual  | Estimate   |
|                                   | Revenues   | Revenues   | Expected | $YTD^{/1}$ | YTD /2 | Full FY /3 |                                   | Revenues  | Revenues  | Expected | $YTD^{/1}$ | YTD /2  | Full FY /3 |
| Total General Fund<br>Revenue     | \$10,809.9 | \$11,581.9 | \$772.0  | 1.1%       | 8.4%   | 0.5%       | Other Revenue Items,<br>Sub-Total | \$1,033.6 | \$1,117.7 | \$84.2   | 10.1%      | 19.1%   | 9.9%       |
| Sales Tax                         | 3,619.5    | 3,699.1    | 79.6     | 2.4%       | 4.6%   | 2.1%       | Admissions Tax                    | 22.4      | 22.0      | (0.4)    | (18.8%)    | (20.3%) | (16.6%)    |
| Individual Income<br>Tax          | 4,944.7    | 5,390.1    | 445.4    | (0.5%)     | 8.5%   | (0.4%)     | Alcoholic Liquors Tax             | 89.3      | 87.9      | (1.4)    | 1.9%       | 0.3%    | 2.0%       |
| Withholdings                      | 5,993.5    | 6,085.1    | 91.6     | 5.0%       | 6.6%   | 5.1%       | Bank Tax                          | 45.1      | 79.2      | 34.1     | (2.8%)     | 70.7%   | (2.6%)     |
| Non-withholdings                  | 1,358.3    | 1,376.0    | 17.7     | (0.9%)     | 0.4%   | 0.5%       | Beer and Wine Tax                 | 82.8      | 81.5      | (1.3)    | 0.4%       | (1.1%)  | 0.6%       |
| Refunds                           | 2,407.1    | 2,071.0    | (336.1)  | 14.0%      | (1.9%) | 16.4%      | Corporate License Tax             | 181.7     | 189.9     | 8.2      | (0.1%)     | 4.4%    | (0.0%)     |
| Corporate Income Tax              | 905.4      | 1,072.7    | 167.4    | (8.0%)     | 9.0%   | (12.7%)    | Deed Rec. (Doc. Tax)              | 87.7      | 91.2      | 3.4      | 5.5%       | 9.6%    | 4.3%       |
| Insurance Tax                     | 306.8      | 302.3      | (4.5)    | 18.3%      | 16.6%  | 12.0%      | Earned on Investments             | 370.4     | 405.8     | 35.4     | 35.0%      | 47.9%   | 39.4%      |
| Other Revenue Items,<br>Sub-Total | 1,033.6    | 1,117.7    | 84.2     | 10.1%      | 19.1%  | 9.9%       | Residual Revenue                  | 154.0     | 160.2     | 6.1      | (0.9%)     | 3.0%    | (5.0%)     |

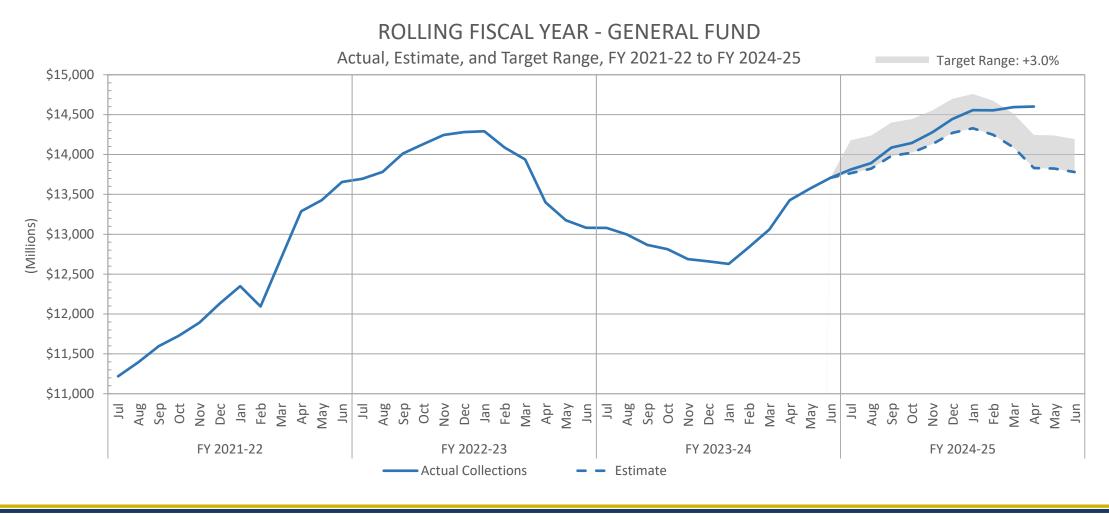
Based on BEA Forecast as of February 13, 2025

<sup>/1</sup> Estimate year-to-date reflects expected growth in collections fiscal year-to-date over prior fiscal year-to-date based on anticipated monthly collection patterns.

<sup>/2</sup> Actual year-to-date reflects actual fiscal year-to-date growth in collections over prior fiscal year-to-date collections.

<sup>/3</sup> Estimate full fiscal year reflects projected growth for the full fiscal year over the prior fiscal year.

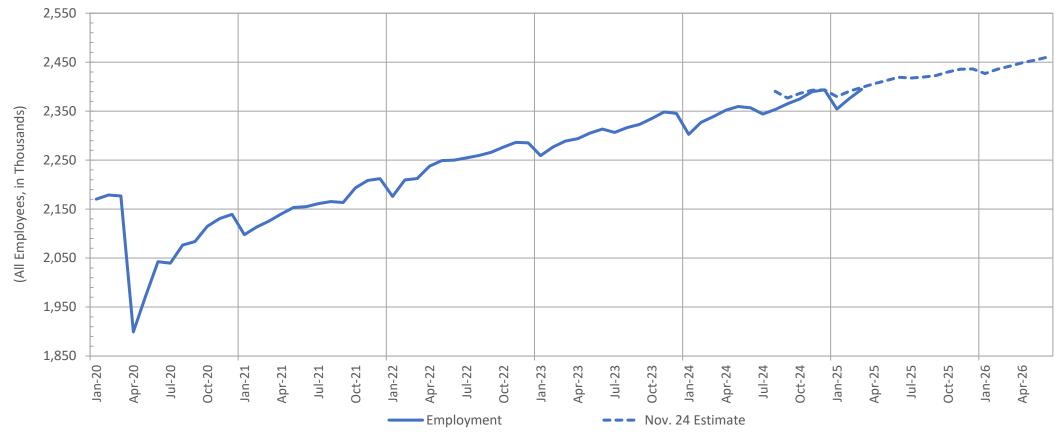
# General Fund Revenue – February 2025 Estimate Collections are \$772 million ahead of the current forecast; revenue growth has been greater than anticipated



### **South Carolina Employment**

March 2025 employment growth is up 2.4% on a year-over-year basis and is now running close to the estimate

#### TOTAL NONFARM EMPLOYMENT IN SOUTH CAROLINA



Source: U.S. Department of Labor, Bureau of Labor Statistics 60-RFA/kav/5/6/2025

#### **Increased Economic Concerns**

- Though the initial concerns have lessened, tariff changes have added uncertainty to the economic outlook and could impact the major revenue items differently
- Tariffs may be distorting current economic data
  - US GDP fell at an annualized rate of 0.3% from Q4 2024 to Q1 2025 because imports of goods rose dramatically, distorting the quarterly growth
- US employment rose more than expected in April, but firms indicate that they
  may slow hiring in the future due to uncertainty
- The financial markets have seen increased volatility since January
- Federal Reserve Chair Powell noted that there is a "strong likelihood" that higher prices and higher unemployment may occur in the short-run

# **Summary of Economic Assumptions**

(No Change from February 2025)

| FISCAL YEAR GROWTH RATES |                 |            |           |  |  |  |  |  |
|--------------------------|-----------------|------------|-----------|--|--|--|--|--|
| Fiscal Year              | Personal Income | Employment | Inflation |  |  |  |  |  |
| 2024-25                  | 5.7%            | 2.2%       | 2.6%      |  |  |  |  |  |
| 2025-26                  | 4.6%            | 1.7%       | 2.5%      |  |  |  |  |  |

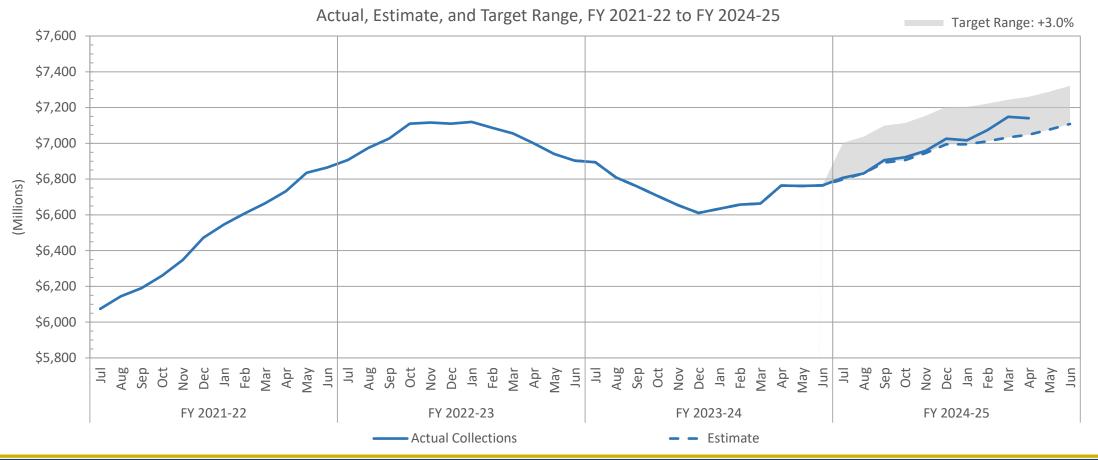
 Working estimates assume that increased economic uncertainty will lead to lower economic activity in 2025 but not a recession

# **Individual Income Tax**

#### Withholdings - Actual vs. Current Estimate

Withholdings are \$23.8 million behind the estimate for April but are cumulatively \$91.6 million above the forecast; year-to-date collections are 6.6% higher than in FY 24 reflecting higher-than-expected wage growth





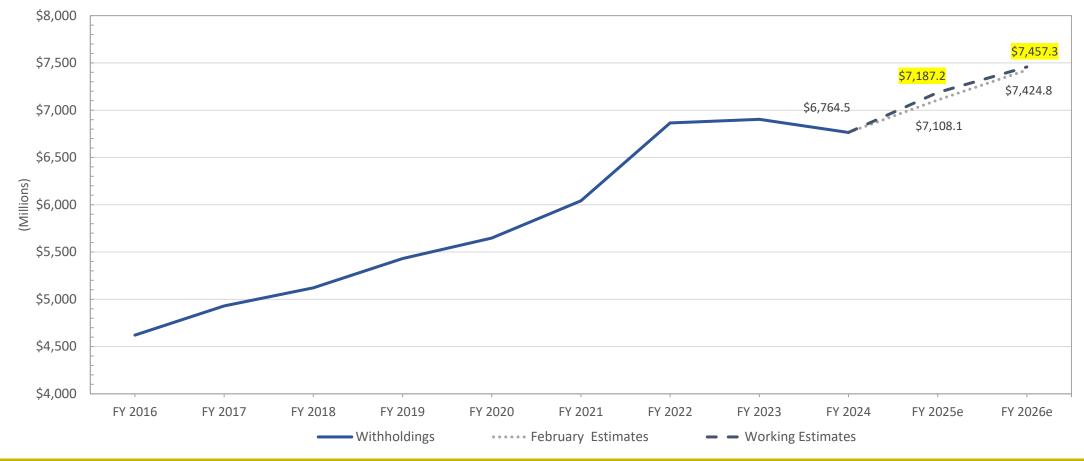
#### **Individual Income Withholdings Tax Forecast**

- Working estimates expect wage growth to be close to 4.9% for FY 25 and slow to 4% for FY 26
- Working estimates have also been adjusted downward based on the anticipated slowdown in economic activity resulting from tariff policy shifts and increased risk of inflation

#### Individual Income Withholdings – Working Estimates

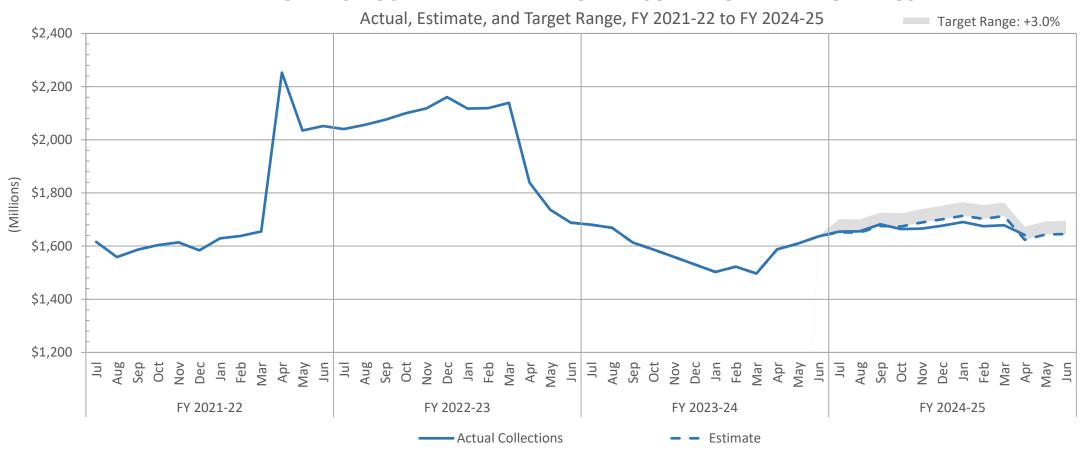
Growth has exceeded expectations for FY 25 (6.6% vs 5% projected through April); growth is expected to slow in FY 26 to slightly below normal of about 3.8% mainly due to lower wage growth resulting from the anticipated slower economic activity





# Non-Withholdings - Actual vs. Current Estimate Collections improved in April and are now ahead of expectations by \$17.7 million fiscal year-to-date

#### ROLLING FISCAL YEAR - INDIVIDUAL INCOME NON-WITHHOLDINGS

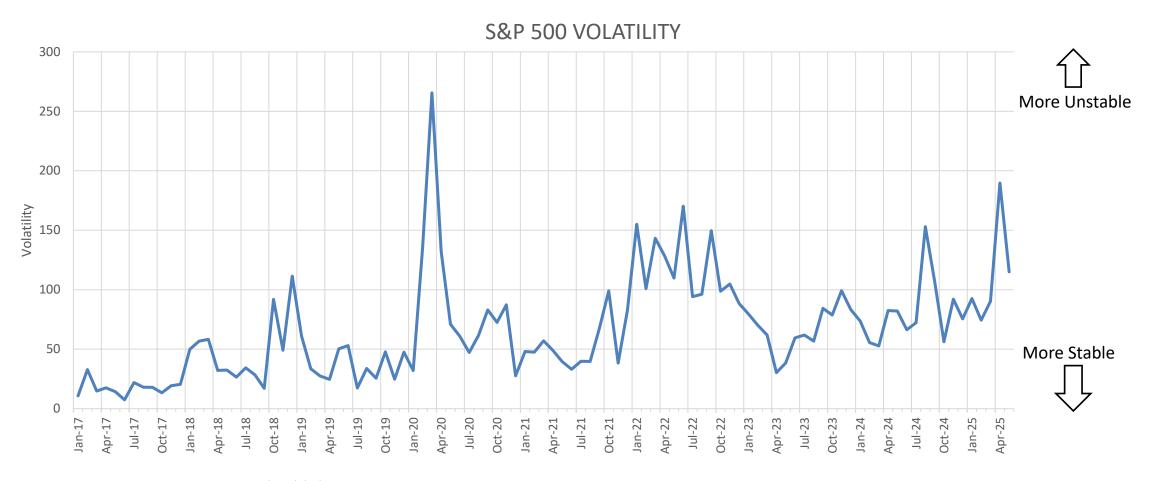


#### Individual Income Non-Withholdings Forecast

- Non-withholdings are currently ahead of the February estimate
- Collections increased significantly in April for 2024 tax filings, but the remainder of the fiscal year continues to be a potential concern due to the combination of the tax filing extension to May 1<sup>st</sup> and the payments in June reflecting 2025 economic activity
- Financial markets exhibited very strong performance in 2024 but have experienced high volatility since the announcement of the new tariffs in early April
- The FY 25 working estimate slight downward revision reflects increased financial market risks and expectations for the remainder of the year
- We expect interest rates and interest income to remain mostly unchanged during the rest of 2025 based on the Fed's more cautious monetary policy; also, stock market investment income is expected to grow modestly due to the overall economic uncertainty during the rest of 2025, resulting in lower expected collections growth in FY 26

## Financial Market Volatility: S&P 500

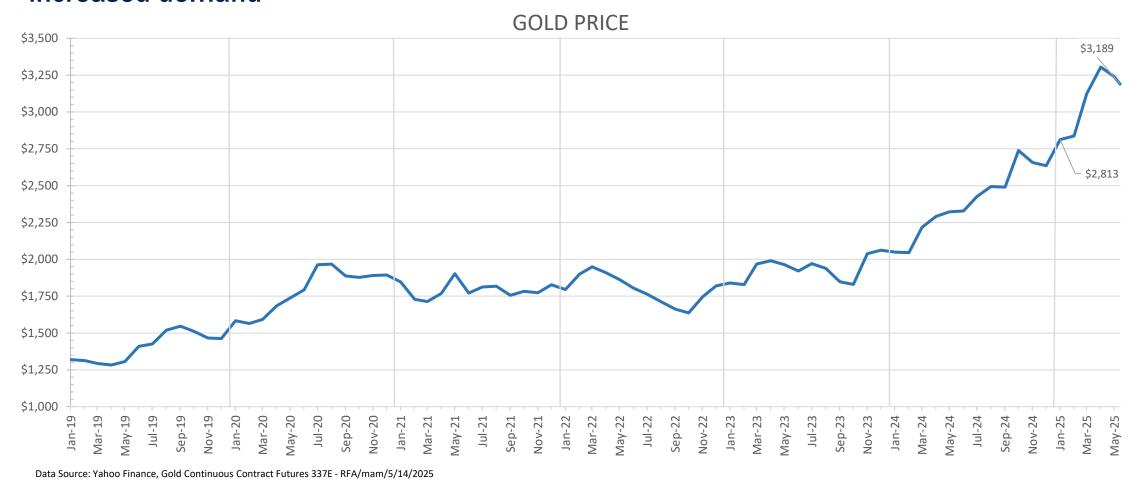
The value of the S&P 500 market index has become significantly more unstable in April after the tariff policy changes



Data Source: Yahoo Finance, S&P 500 Index 337D - RFA/mam/5/15/2025

### **Financial Market Volatility: Gold**

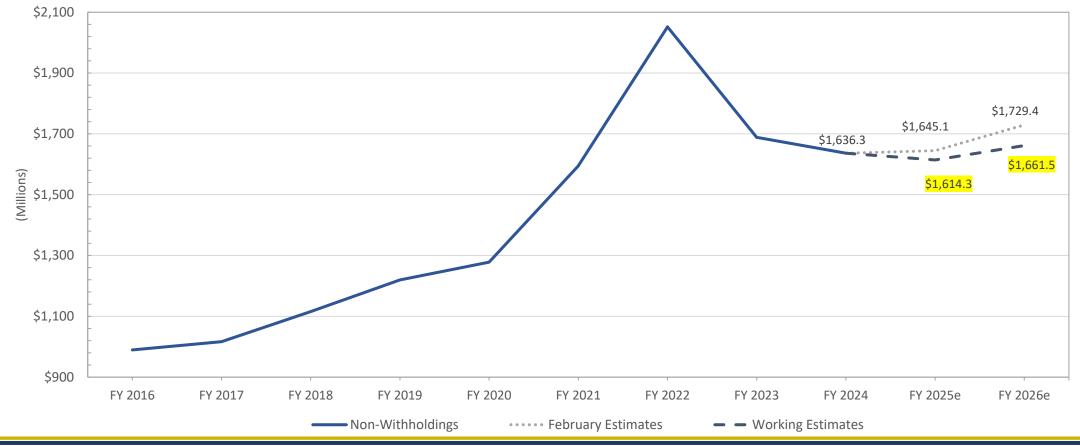
Gold is usually considered a safe asset during increased financial market volatility; the price of gold increased approximately 13.4% since the start of the year due to increased demand



#### **Non-Withholdings – Working Estimates**

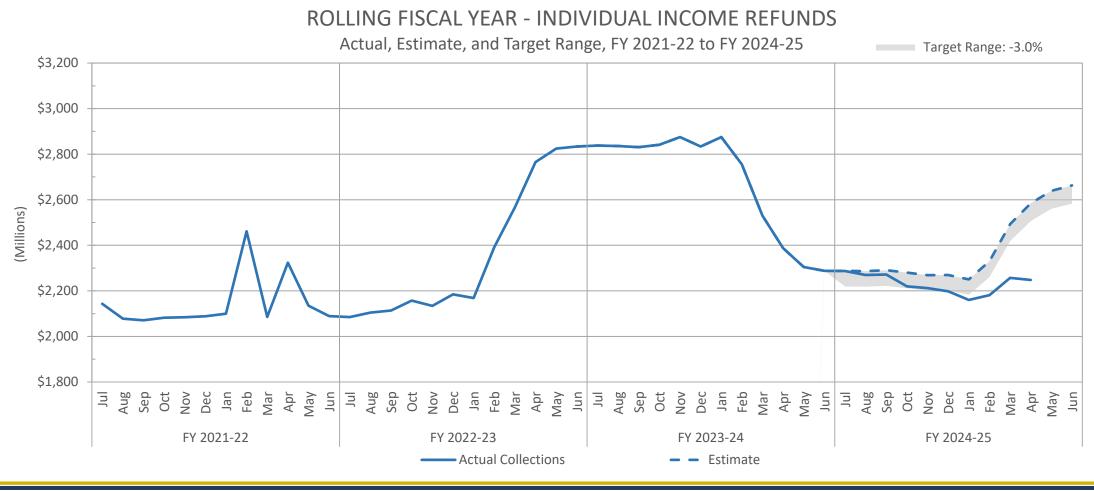
FY 26 is expected to grow slower than previously estimated (down from 5.1% to 2.9%) due to financial market volatility in the wake of tariff policy shifts; interest income is expected to remain largely unchanged as the Federal Reserve announced a more cautious monetary policy

#### INDIVIDUAL INCOME TAX - NON-WITHHOLDINGS

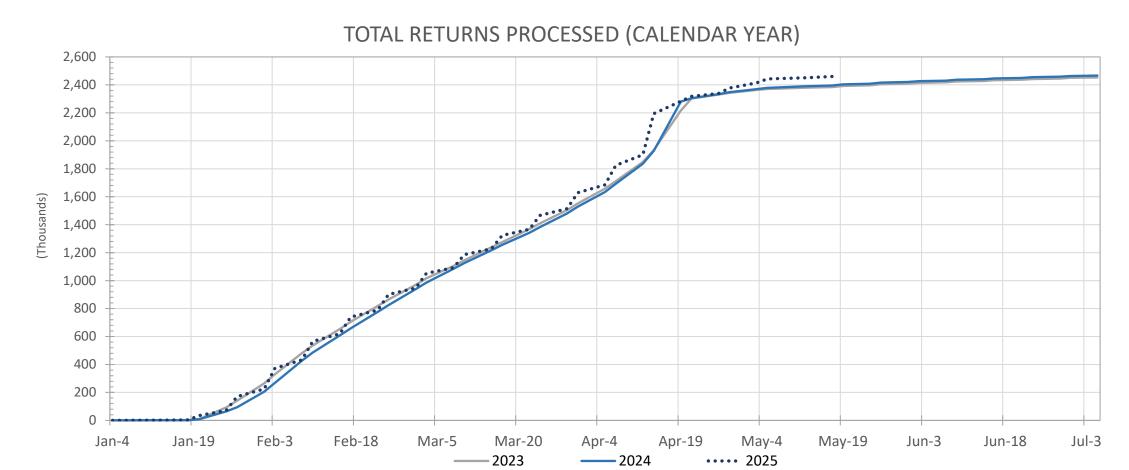


#### Refunds - Actual vs. Current Estimate

Refunds fell further behind expectations to \$336.1 million below the forecast; more than half of the gap is due to considerably lower-than-expected Refunds in March and April (\$87.3 million and \$99.7 million lower than expected, respectively)



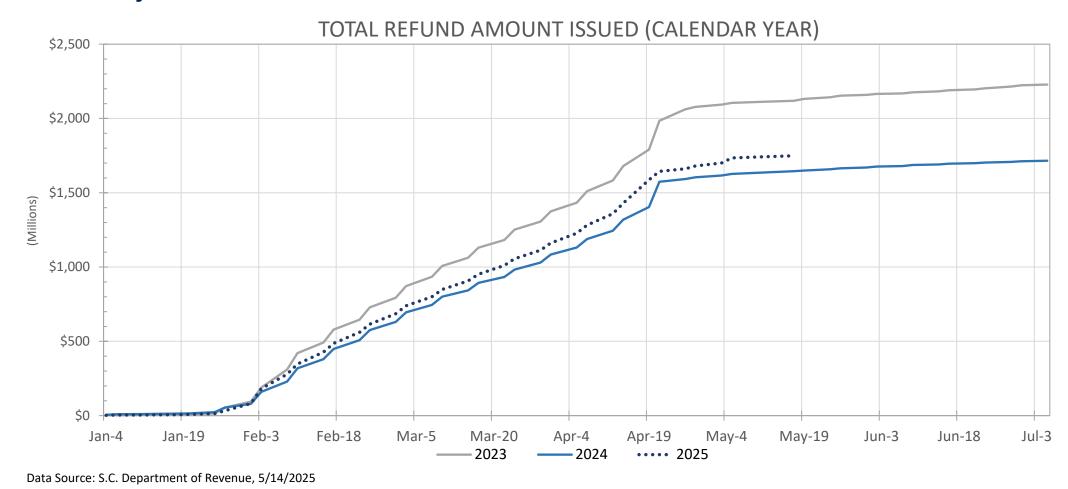
# Refunds Processing - Returns Total number of returns processed is slightly above 2024, in line with expectations



Data Source: S.C. Department of Revenue, 5/14/2025

#### **Refunds Processing - Amount**

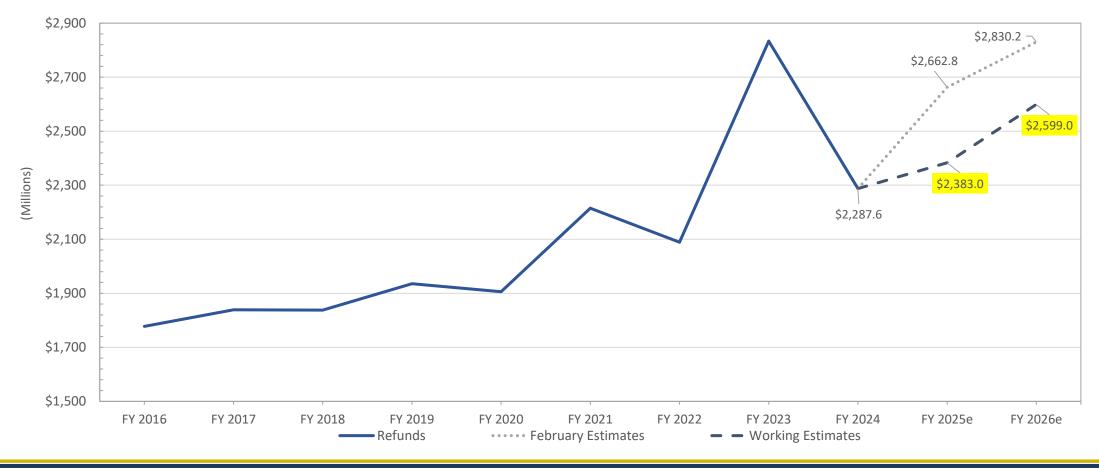
The increase in the total Refunds in the first week of May is lower than anticipated; Refunds are expected to remain at the lower level for the rest of the fiscal year



#### **Refunds – Working Estimates**

Refunds are significantly lower than expected; changes reflect year-to-date Refunds and the increase in Withholdings expectations for FY 25, which translates to higher Refunds for FY 26

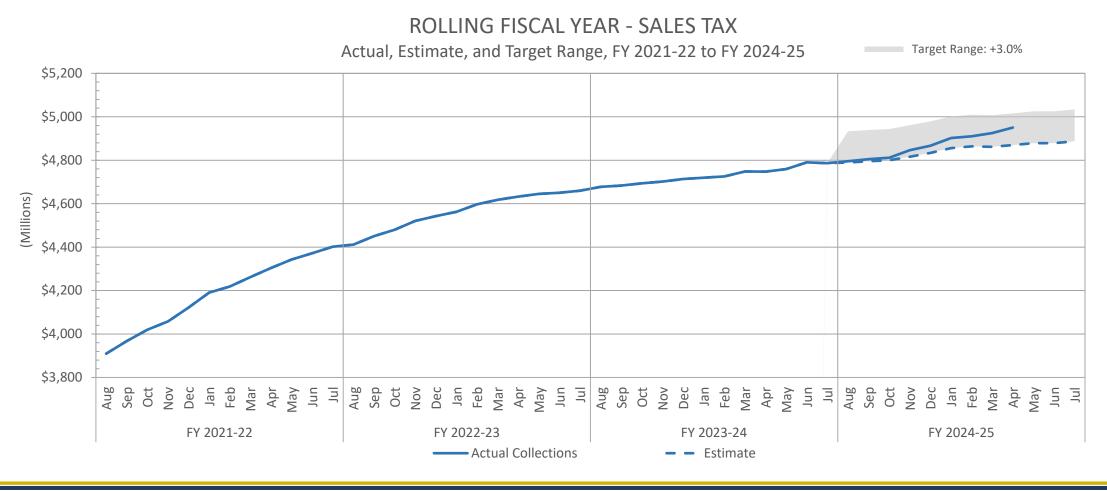
INDIVIDUAL INCOME TAX - REFUNDS





#### Sales Tax - Actual vs. Current Estimate

Sales tax continued to accelerate as April collections grew 6.1% for the month over last year; fiscal year-to-date collections are growing 4.6% and are \$79.6 million above the February estimate



#### **US Imports of Goods**

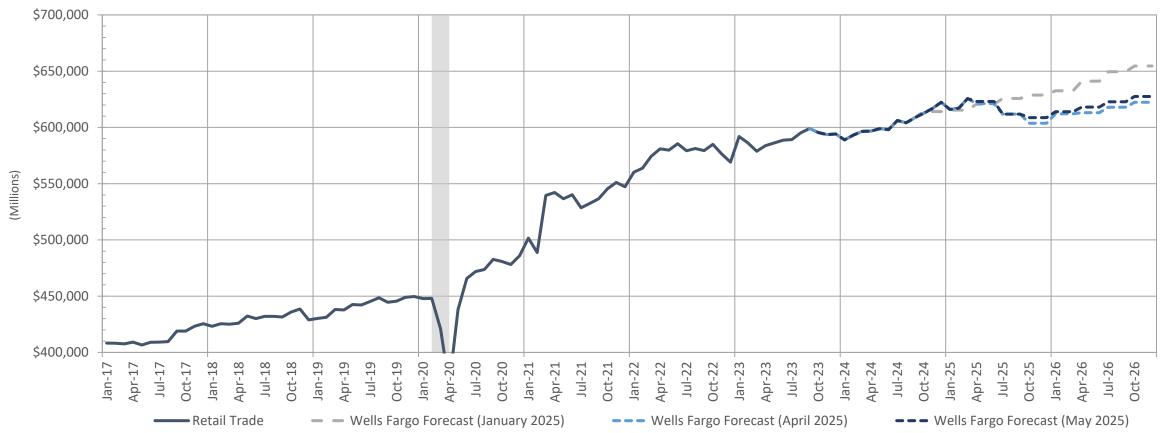
U.S. imports of goods rose by 26.6% in Q1 2025 over last year, the fastest pace since Q2 2021, as imports were pulled forward in light of tariff uncertainty



#### **US Retail Sales**

May retail sales expectations have improved slightly since the steep drop in April expectations that followed initial tariff announcements; Wells Fargo is now anticipating growth of 2.0% in 2025 and 0.8% in 2026 (April: 1.5% and 0.4%) (January: 3.4% and 3.5%)

**US RETAIL SALES - MONTHLY** 



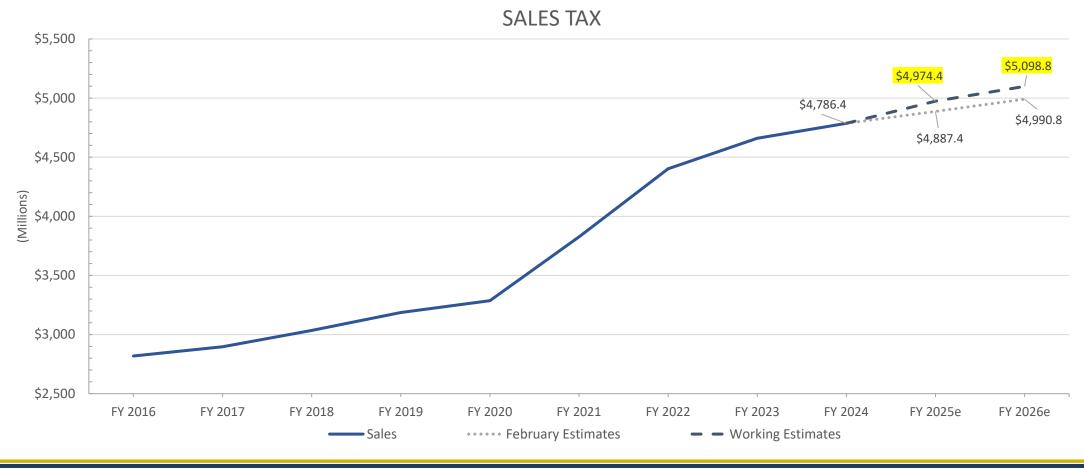
Source: U.S. Census Bureau, Advance Retail Sales: Retail Trade [RSXFS], retrieved from FRED, Federal Reserve Bank of St. Louis; Wells Fargo US Economic Outlook, January 16, 2025, April 8, 2025 & May 8, 2025; 323-RFA/mad/05/12/2025

#### **Sales Tax Forecast Assumptions**

- FY 25 collections have exceeded expectations, driven by strong growth in retail sales and a declining savings rate observed over the past two quarters; FY 25 collections are translating into a higher base for FY 26, prompting upward revisions to both years
- Tariff uncertainty has prompted an influx of goods imports, which may keep prices stable for the remainder of FY 25; FY 26 revisions reflect the potential for increased prices in 2026, though FY 26 collections are expected to grow at a slower pace than FY 25
- As prices rise, consumers may spend more, though their spending may not grow at the same rate as the price increases
- Further, FY 26 revisions consider the risk of weaker consumption patterns compared to recent collections; reports of consumers front-loading purchases pose the risk of a potential pullback in spending in FY 26; this behavior may be influenced by expectations of future price increases, policy uncertainty, or supply chain concerns
- Based on Federal Reserve manufacturing surveys, new orders by manufacturers have started to decline and expectations for new orders have also dropped, further signaling uncertainty for the upcoming fiscal year

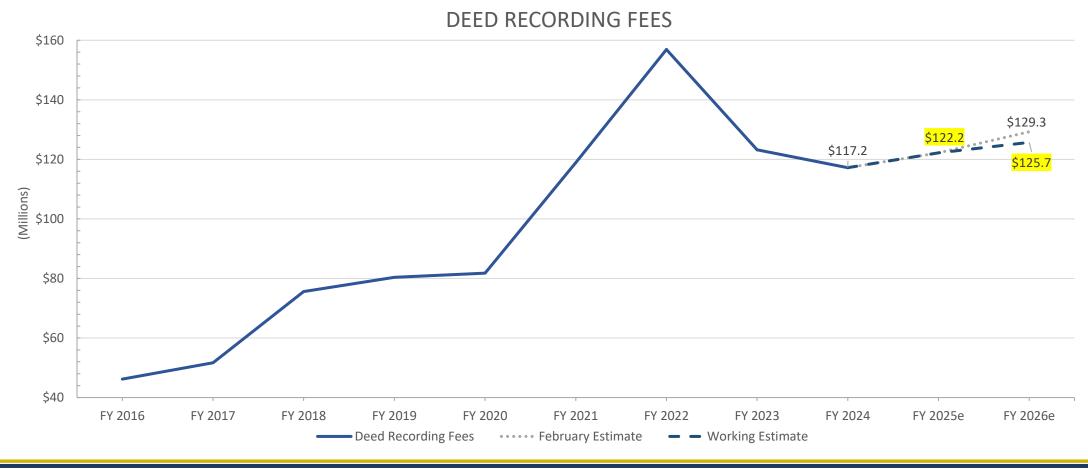
#### **Sales Tax – Working Estimates**

FY 25 growth expectations are revised up to 3.9% from 2.1%, reflecting stronger-than-expected collections; FY 26 revisions reflect a base adjustment, potential for higher prices, and underlying uncertainty; FY 26 growth expectations are revised up to 2.5% from 2.1% to match inflation



#### **Deed Recording Fees – Working Estimates**

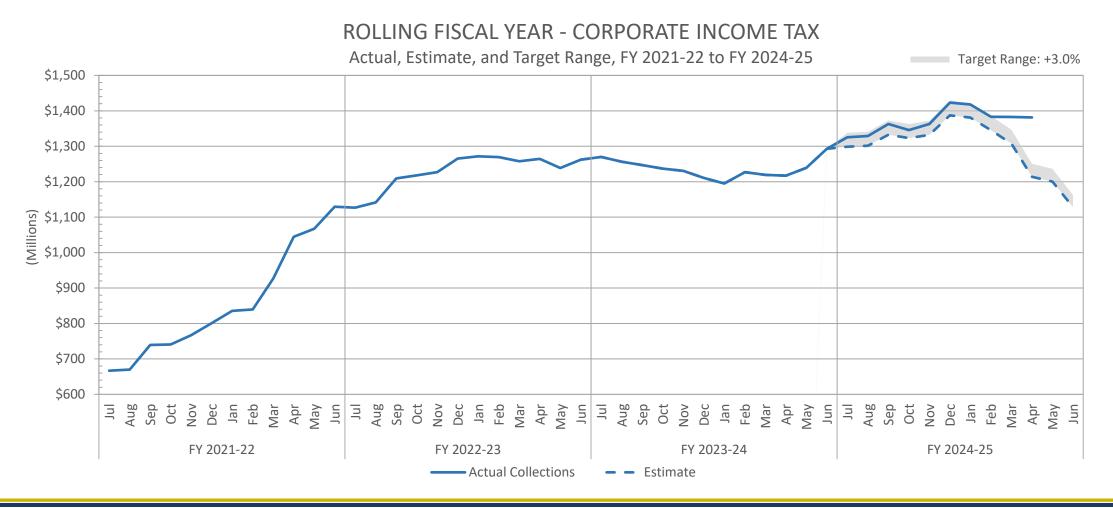
Collections have been running close to the February estimate; no revisions to the FY 25 estimate are recommended; FY 26 may fare better, but the working estimate reflects slower growth due to uncertainty surrounding increased building costs and changes in the housing market



**Corporate Income Tax and License Fees** 

### **Corporate Income Tax – Actual vs. Current Estimate**

Collections did not decline as forecasted and continue to exceed expectations; in total, revenues are \$167.4 million above the forecast and 9% above last year



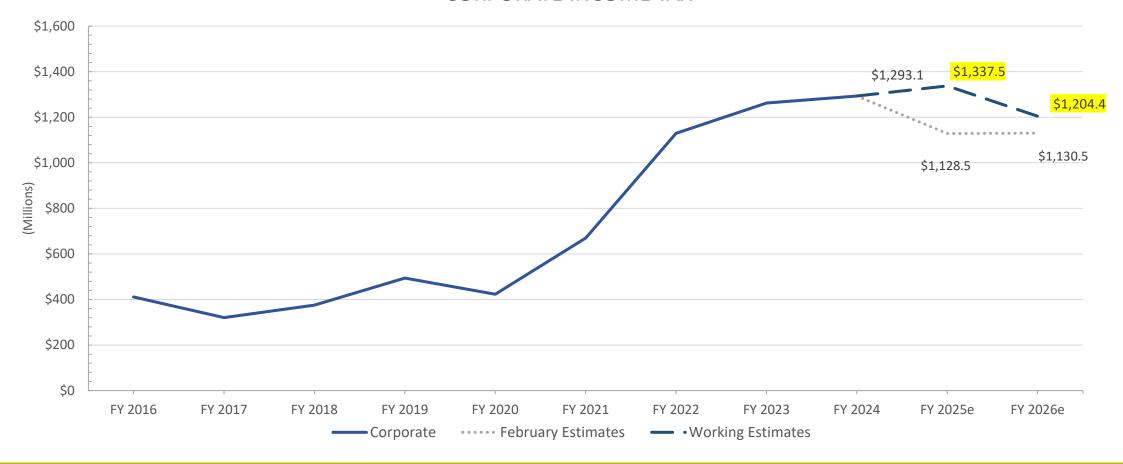
#### **Corporate Income Tax Forecast**

- Corporate Income tax has continued to improve, and FY 25 collections are ahead of expectations
- Concerns about a potential decline in collections remain an issue for FY 26 as retail sales growth is expected to slow during FY 26 and increased uncertainty and delayed investment may stifle growth
- Both S&P and Wells Fargo are projecting a slight decline in corporate profits in 2025, which would have more of an impact in FY 26
- Estimates for FY 25 reflect year-to-date collections and expectations for the remainder of the year
- FY 26 working estimate reflects a more cautious approach; with the increase in FY 25, the working estimate for FY 26 reflects a higher base level of collections but a 10% decline from the revised FY 25 estimate

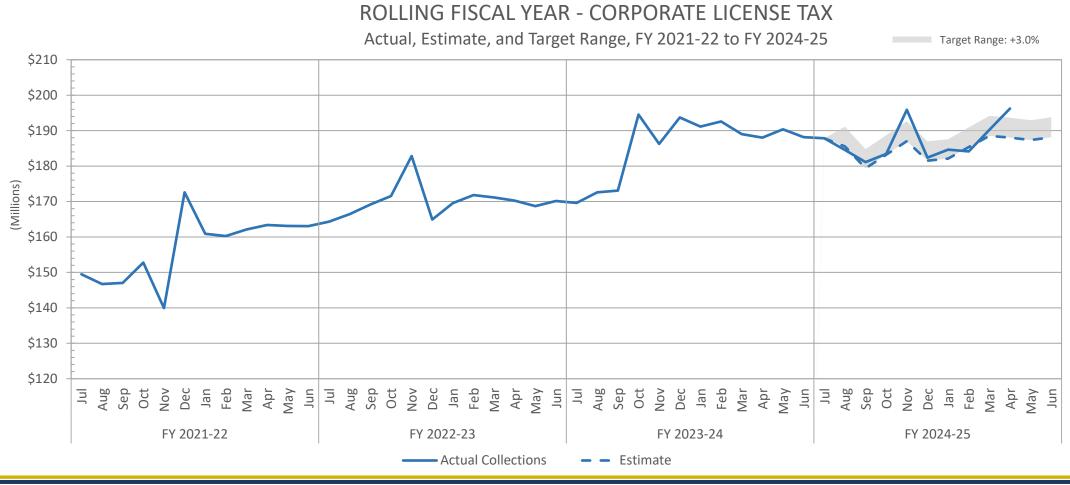
#### **Corporate Income Tax – Working Estimates**

Corporate income taxes are running well ahead of the current forecast (+9% versus -12.7% projected); working estimates reflect better performance for FY 25 and a higher base for FY 26 but maintain a 10% decline for FY 26 due concerns about a decline in performance

#### CORPORATE INCOME TAX



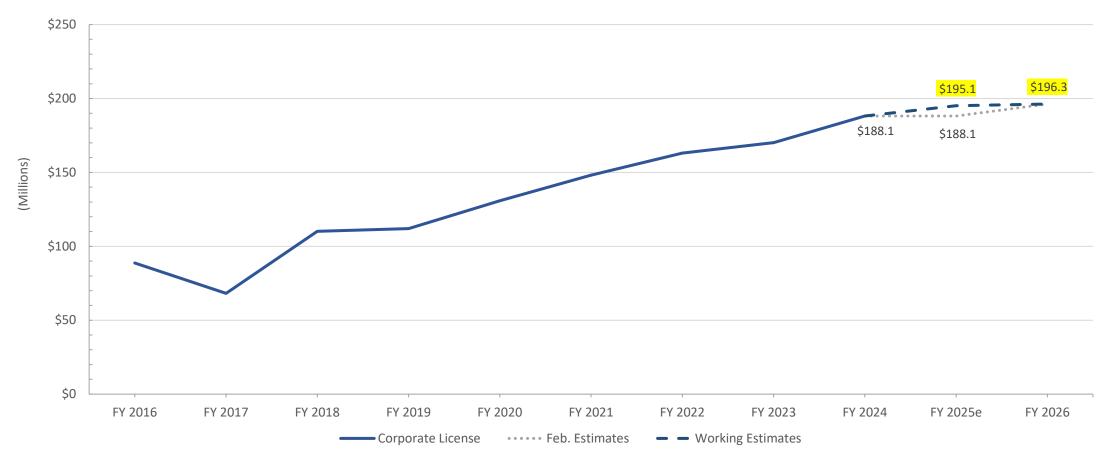
# Corporate License Tax – Actual vs. Current Estimate Collections are currently running ahead of expectations by \$8.2 million following strong April collections and are now growing in line with historical growth



#### **Corporate License Tax – Working Estimates**

The working estimates reflect collections for FY 25 and no change to FY 26, which results in lower-than-historical growth next fiscal year



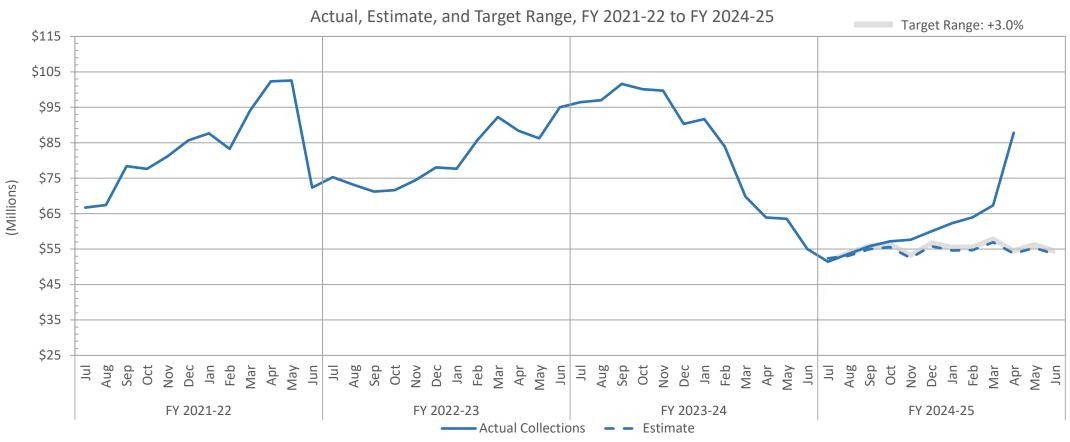


### **Other General Fund Revenues**

#### Bank Tax - Actual vs. Current Estimate

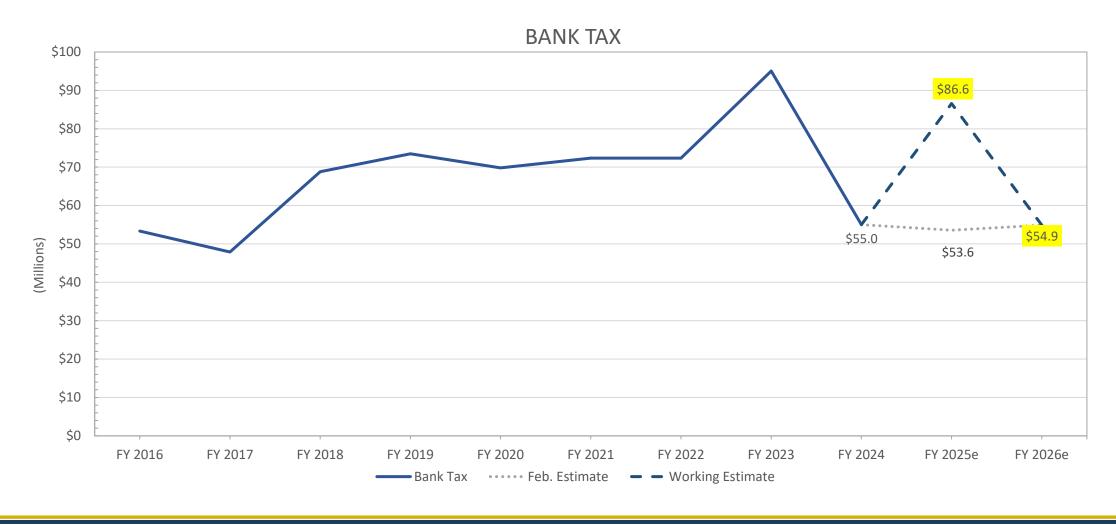
Bank tax revenues are running \$34.1 million ahead of expectations due almost entirely from \$22.6M in bank tax audit revenue





#### **Bank Tax – Working Estimates**

Working estimates reflect audit revenue collected in FY 25 and better performance in April tax filings, but no change to FY 26 is recommended



#### **Other Categories**

- The Treasurer's Office recommended no change to the Earnings on Investments expectations for FY 25 and FY 26
- Minor change to Other Source Revenues of \$5 million in FY 25 and \$3 million in FY 26

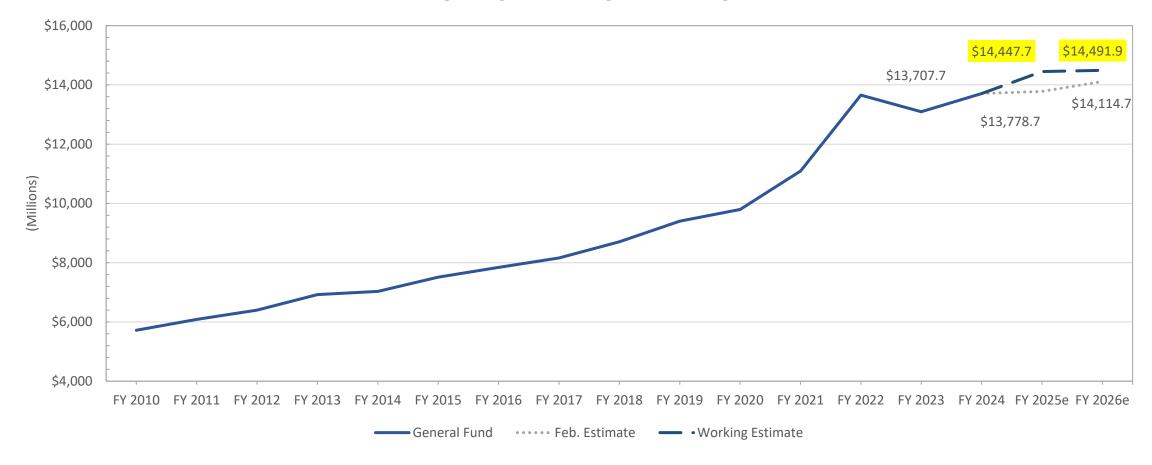
## Consideration of Revenue Forecasts for FY 2024-25 and FY 2025-26

#### **General Fund Working Estimates – Summary**

- The FY 25 working estimate is an increase of \$669.0 million over the February estimate
- Key factors driving the increase are:
  - Significantly lower Refunds
  - Strong Corporate Income tax collections
  - Sales tax also contributed to the increase as spending has accelerated in recent months
- FY 26 is an increase of \$377.2 million from February estimate, largely due to base revenue adjustments from FY 25
- However, the FY 26 working estimate expects modest growth of 0.3% over the revised FY 25 estimate as long-term Corporate Income tax remains a concern

## General Fund Revenue – Working Estimates FY 25: +\$669.0 million, FY 26: +\$377.2 million

#### TOTAL GENERAL FUND REVENUE

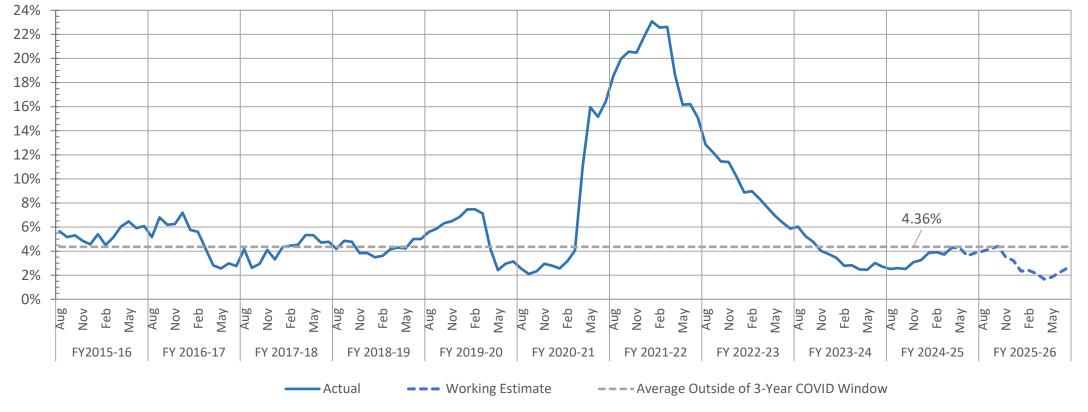


## Sales Tax - Rolling Fiscal Year Average Percent Change

The FY 25 working estimate rolling fiscal year percent change is near the historical average, in line with current collections; FY 26 is close to inflation

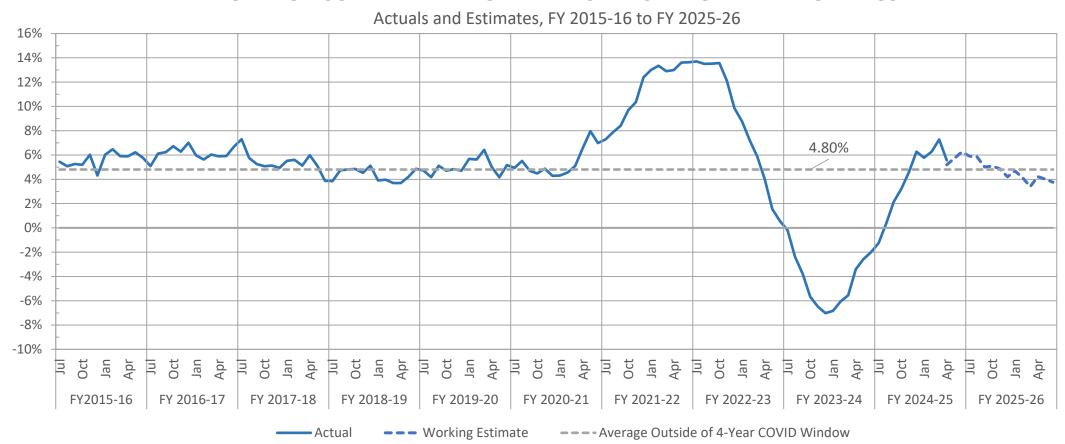
#### ROLLING FISCAL YEAR 12 MONTH PERCENT CHANGE - SALES TAX

Actuals and Estimates, FY 2015-16 to FY 2024-25



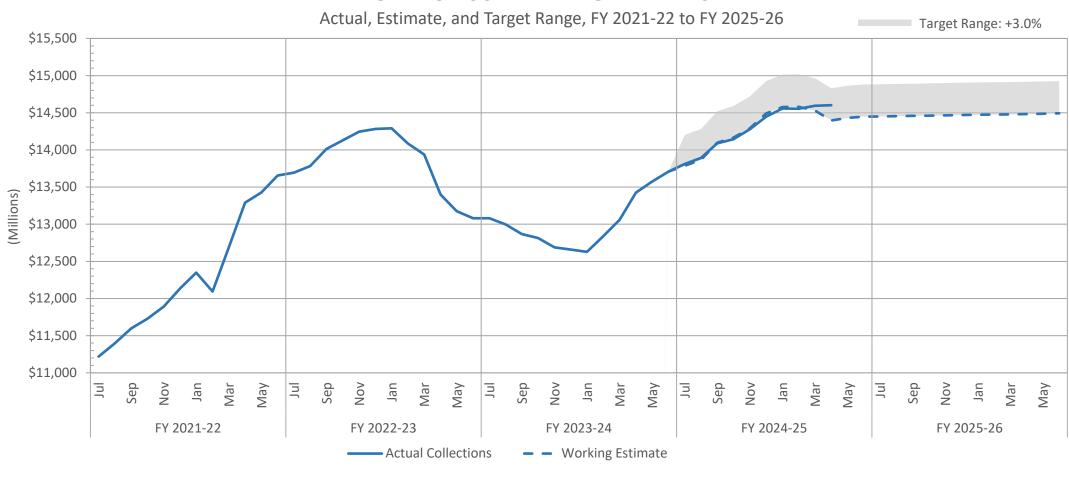
# Withholdings - Rolling Fiscal Year Average Percent Change Working estimate for Withholdings rolling fiscal year growth is expected to decline in FY 26

#### ROLLING FISCAL YEAR 12 MONTH PERCENT CHANGE - WITHHOLDINGS



#### **General Fund Revenue – May Working Estimate**

#### **ROLLING FISCAL YEAR - GENERAL FUND**



### **General Fund Revenue Forecast – Working Estimates**

|                              |                  |                  |                  |               |                  |                  | _             |               |            |            |            |            |           |
|------------------------------|------------------|------------------|------------------|---------------|------------------|------------------|---------------|---------------|------------|------------|------------|------------|-----------|
|                              |                  | 2/13/2025        | 5/20/2025        | 2/13 vs 5/20  | 2/13/2025        | 5/20/2025        | 2/13 vs 5/20  | FY 25         |            |            | 5/20/2024  |            | 5/20/2024 |
|                              | Final            | Estimate         | Estimate         | Estimate      | Estimate         | Estimate         | Estimate      | to FY 26      | Pct. Chg.  | Pct. Chg.  |            |            | Pct. Chg. |
| Revenue Category             | FY 2023-24       | FY 2024-25       | FY 2024-25       | Change        | FY 2025-26       | FY 2025-26       | Change        | Change        | FY 2023-24 | FY 2024-25 | FY 2024-25 | FY 2025-26 |           |
| Col 1                        | Col 2            | Col 3            | Col 4            | Col 5         | Col 6            | Col 7            | Col 8         | Col 9         | Col 10     | Col 11     | Col 12     | Col 13     | Col 14    |
| Sales and Use Tax            | \$4,786,379,944  | \$4,887,414,000  | \$4,974,414,000  | 87,000,000    | \$4,990,806,000  | \$5,098,774,000  | \$107,968,000 | \$124,360,000 | 2.7        | 2.1        | 3.9        | 2.1        |           |
| Individual Income Tax        | 6,113,184,871    | 6,090,423,000    | 6,418,430,000    | 328,007,000   | 6,323,900,000    | 6,519,820,000    | 195,920,000   | 101,390,000   | 6.2        | (0.4)      | 5.0        | 3.8        | 1.6       |
| Withholdings                 | 6,764,522,327    | 7,108,130,000    | 7,187,180,000    | 79,050,000    | 7,424,750,000    | 7,457,310,000    | 32,560,000    | 270,130,000   | (2.0)      | 5.1        | 6.2        | 4.5        | 3.8       |
| Non-Withholdings             | 1,636,252,564    | 1,645,083,000    | 1,614,250,000    | (30,833,000)  | 1,729,358,000    | 1,661,510,000    | (67,848,000)  | 47,260,000    | (3.1)      | 0.5        | (1.3)      | 5.1        | 2.9       |
| Refunds                      | 2,287,590,020    | 2,662,790,000    | 2,383,000,000    | (279,790,000) | 2,830,208,000    | 2,599,000,000    | (231,208,000) | 216,000,000   | (19.3)     | 16.4       | 4.2        | 6.3        |           |
| Corporation Income Tax       | 1,293,063,734    | 1,128,489,000    | 1,337,489,000    | 209,000,000   | 1,130,482,000    | 1,204,382,000    | 73,900,000    | (133,107,000) | 2.4        | (12.7)     | 3.4        | 0.2        | (10.0)    |
| Insurance Taxes              | 347,790,248      | 389,626,000      | 389,626,000      | 0             | 362,995,000      | 362,995,000      | 0             | (26,631,000)  | (5.0)      | 12.0       | 12.0       | (6.8)      |           |
| Admissions Tax               | 47,019,723       | 39,215,000       | 39,215,000       | 0             | 42,170,000       | 42,170,000       | 0             | 2,955,000     | 3.6        | (16.6)     | (16.6)     | 7.5        |           |
| Alcoholic Liquor Tax         | 119,042,816      | 121,480,000      | 121,480,000      | 0             | 123,052,000      | 123,052,000      | 0             | 1,572,000     | 0.8        | 2.0        | 2.0        | 1.3        | 1.3       |
| Bank Tax                     | 55,024,068       | 53,572,000       | 86,572,000       | 33,000,000    | 54,911,000       | 54,911,000       | 0             | (31,661,000)  | (42.1)     | (2.6)      | 57.3       | 2.5        | (36.6)    |
| Beer and Wine Tax            | 111,485,612      | 112,133,000      | 112,133,000      | 0             | 112,737,000      | 112,737,000      | 0             | 604,000       | (1.7)      | 0.6        | 0.6        | 0.5        | 0.5       |
| Business Filing Fees         | 12,052,409       | 11,826,000       | 11,826,000       | 0             | 11,604,000       | 11,604,000       | 0             | (222,000)     | (4.4)      | (1.9)      | (1.9)      | (1.9)      | (1.9)     |
| Circuit/Family Court Fines   | 6,743,555        | 6,422,000        | 6,422,000        | 0             | 6,013,000        | 6,013,000        | 0             | (409,000)     | 5.8        | (4.8)      | (4.8)      | (6.4)      | (6.4)     |
| Corporation License Tax      | 188,147,592      | 188,108,000      | 195,108,000      | 7,000,000     | 196,255,000      | 196,255,000      | 0             | 1,147,000     | 10.6       | (0.0)      | 3.7        | 4.3        | 0.6       |
| Deed Recording Fees          | 117,212,465      | 122,218,000      | 122,218,000      | 0             | 129,264,000      | 125,713,000      | (3,551,000)   | 3,495,000     | (4.9)      | 4.3        | 4.3        | 5.8        | 2.9       |
| Earned on Investments        | 322,890,729      | 450,000,000      | 450,000,000      | 0             | 450,000,000      | 450,000,000      | 0             | 0             | 78.9       | 39.4       | 39.4       | 0.0        | 0.0       |
| Indirect Cost Recoveries     | 17,263,306       | 16,110,000       | 16,110,000       | 0             | 16,542,000       | 16,542,000       | 0             | 432,000       | (6.7)      | (6.7)      | (6.7)      | 2.7        | 2.7       |
| Motor Vehicle Licenses       | 11,694,640       | 11,897,000       | 11,897,000       | 0             | 12,010,000       | 12,010,000       | 0             | 113,000       | 6.8        | 1.7        | 1.7        | 0.9        | 0.9       |
| Nursing Home Fees            | 3,057,068        | 2,968,000        | 2,968,000        | 0             | 2,923,000        | 2,923,000        | 0             | (45,000)      | (2.3)      | (2.9)      | (2.9)      | (1.5)      | (1.5)     |
| Parole and Probation Fees    | 3,392,808        | 3,393,000        | 3,393,000        | 0             | 3,393,000        | 3,393,000        | 0             | 0             | 0.0        | 0.0        | 0.0        | 0.0        | 0.0       |
| Private Car Lines Tax        | 6,435,646        | 7,082,000        | 7,082,000        | 0             | 7,280,000        | 7,280,000        | 0             | 198,000       | (2.8)      | 10.0       | 10.0       | 2.8        | 2.8       |
| Public Service Authority     | 19,420,000       | 19,674,000       | 19,674,000       | 0             | 19,985,000       | 19,985,000       | 0             | 311,000       | 2.4        | 1.3        | 1.3        | 1.6        | 1.6       |
| Purchasing Card Rebates      | 4,169,474        | 4,367,000        | 4,367,000        | 0             | 4,411,000        | 4,411,000        | 0             | 44,000        | 8.4        | 4.7        | 4.7        | 1.0        | 1.0       |
| Record Search Fees           | 4,461,000        | 4,461,000        | 4,461,000        | 0             | 4,461,000        | 4,461,000        | 0             | 0             | 0.0        | 0.0        | 0.0        | 0.0        | 0.0       |
| Savings and Loan Assoc. Tax  | 3,073,094        | 980,000          | 980,000          | 0             | 1,005,000        | 1,005,000        | 0             | 25,000        |            | (68.1)     | (68.1)     | 2.6        | 2.6       |
| Security Dealer Fees         | 34,446,267       | 35,312,000       | 35,312,000       | 0             | 36,684,000       | 36,684,000       | 0             | 1,372,000     | 0.9        | 2.5        | 2.5        | 3.9        | 3.9       |
| Tobacco Tax                  | 27,642,434       | 27,219,000       | 27,219,000       | 0             | 27,055,000       | 27,055,000       | 0             | (164,000)     | (0.4)      | (1.5)      | (1.5)      | (0.6)      | (0.6)     |
| Unclaimed Property Fund      | 15,000,000       | 15,000,000       | 15,000,000       | 0             | 15,000,000       | 15,000,000       | 0             | Ó             | 0.0        | 0.0        | 0.0        | 0.0        | ` '       |
| Workers' Comp. Insurance Tax | 12,207,910       | 13,430,000       | 13,430,000       | 0             | 13,698,000       | 13,698,000       | 0             | 268,000       | 14.8       | 10.0       | 10.0       | 2.0        | 2.0       |
| Other Source Revenues        | 25,379,221       | 15,919,000       | 20,919,000       | 5,000,000     | 16,057,000       | 19,057,000       | 3,000,000     | (1,862,000)   | (1.1)      | (37.3)     | (17.6)     | 0.9        |           |
| Gross General Fund Revenue   | \$13,707,680,634 | \$13,778,738,000 | \$14,447,745,000 | \$669,007,000 | \$14,114,693,000 | \$14,491,930,000 | \$377,237,000 | \$44,185,000  | 4.7        | 0.5        | 5.4        | 2.4        | 0.3       |

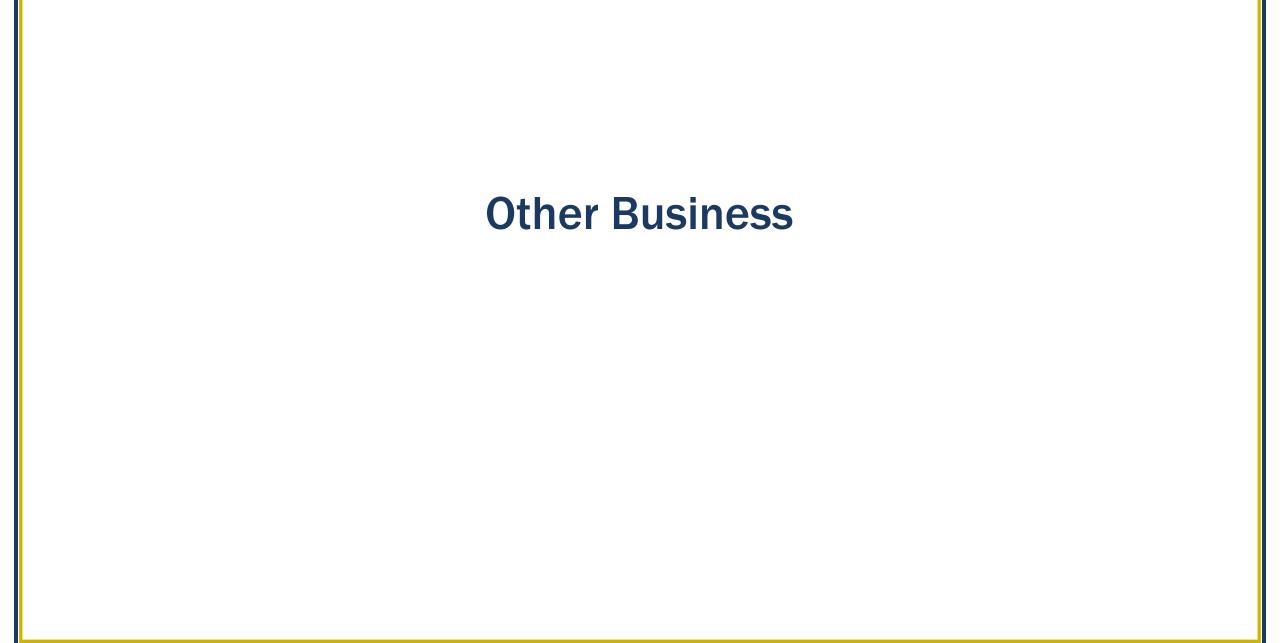
## **General Fund Revenue Forecast – Working Estimates (Continued)**

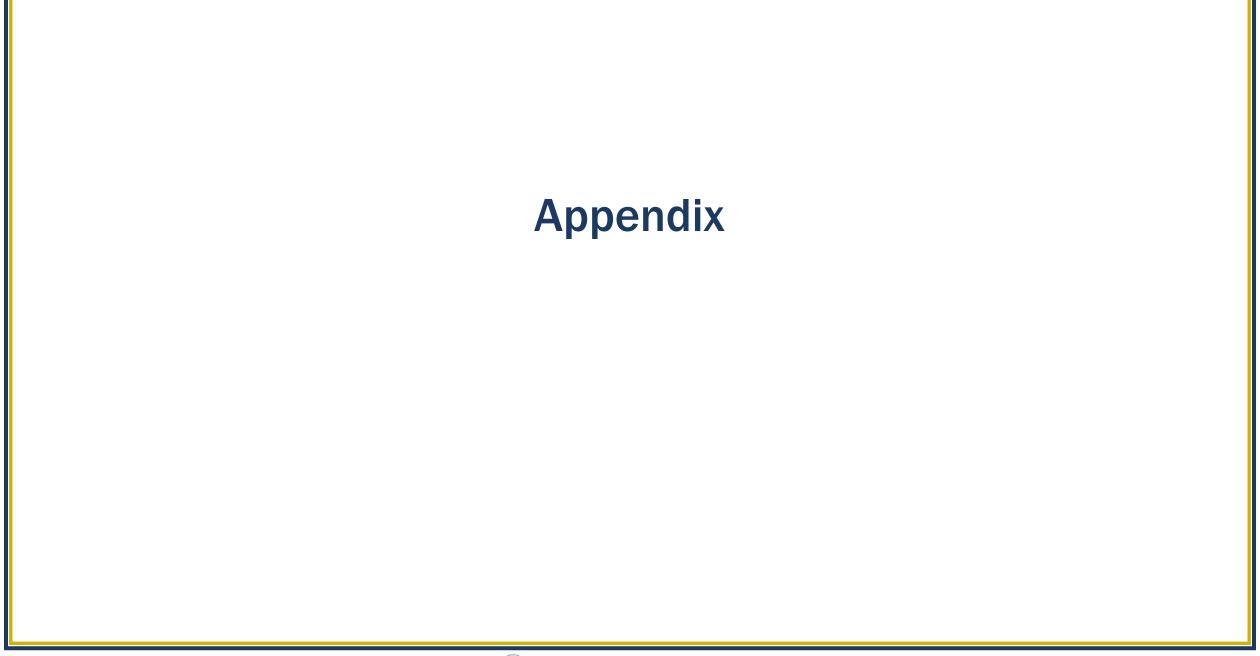
| Revenue Category                            | Final<br>FY 2023-24         | 2/13/2025<br>Estimate<br>FY 2024-25     | 5/20/2025<br>Estimate<br>FY 2024-25 | 2/13 vs 5/20<br>Estimate<br>Change      | 2/13/2025<br>Estimate<br>FY 2025-26     | 5/20/2025<br>Estimate<br>FY 2025-26     | 2/13 vs 5/20<br>Estimate<br>Change | FY 25<br>to FY 26<br>Change | Pct. Chg.<br>FY 2023-24 |            | 5/20/2025<br>Pct. Chg.<br>FY 2024-25 |              | 5/20/2025<br>Pct. Chg.<br>FY 2025-26 |
|---|-----------------------------|---|-------------------------------------|---|---|---|------------------------------------|-----------------------------|-------------------------|------------|--------------------------------------|--------------|--------------------------------------|
| Col 1                                       | Col 2                       | Col 3                                   | Col 4                               | Col 5                                   | Col 6                                   | Col 7                                   | Col 8                              | Col 9                       | Col 10                  | Col 11     | Col 12                               | Col 13       | Col 14                               |
| Gross General Fund Revenue                  | \$13,707,680,634            | \$13,778,738,000                        |                                     |   | \$14,114,693,000                        |   |                                    | \$44,185,000                | 4.7                     | 0.5        | 5.4                                  | 2.4          | 0.3                                  |
|   | , . ,,                      | , | . , , , ., ., .                     | , | , | , | , . , ,                            | . ,,                        |                         |            |                                      |              |                                      |
| Less: Tax Relief Trust Fund (Act)           | 795,942,732                 | 800,815,175                             | 800,815,175                         | 0                                       | 814,021,523                             | 814,021,523                             | 0                                  | 13,206,348                  | 3.6                     | 0.6        | 0.6                                  | 1.6          | 1.6                                  |
| Net General Fund Revenue                    | \$12,911,737,902            | \$12,977,922,825                        | \$13,646,929,825                    | \$669,007,000                           | \$13,300,671,477                        | \$13,677,908,477                        | \$377,237,000                      | \$30,978,652                | 4.8                     | 0.5        | 5.7                                  | 2.5          | 0.2                                  |
|   |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Education Improvement Act (EIA)             | 1,268,470,095               | 1,283,041,000                           | 1,303,085,000                       | 20,044,000                              | 1,309,298,000                           | 1,335,237,000                           | 25,939,000                         | 32,152,000                  | 3.7                     | 1.1        | 2.7                                  | 2.0          | 2.5                                  |
| EIA Fund                                    | 1,240,755,453               | 1,266,041,000                           | 1,286,085,000                       | 20,044,000                              | 1,292,298,000                           | 1,318,237,000                           | 25,939,000                         | 32,152,000                  | 2.8                     | 2.0        | 3.7                                  | 2.1          | 2.5                                  |
| EIA Interest                                | 27,714,643                  | 17,000,000                              | 17,000,000                          | 0                                       | 17,000,000                              | 17,000,000                              |                                    | 0                           | 77.2                    | (38.7)     | (38.7)                               | 0.0          | 0.0                                  |
|   | 40 <b>0</b> 4 <b>55</b> 000 | <b>500 000 000</b>                      | <b>500 000 000</b>                  |   | <b>500 5</b> 00 000                     | <b>500 5</b> 00 000                     | 0                                  | (25 500 000)                | (0.5)                   | (10.7)     | (10 =)                               | (6.6)        | (6.6)                                |
| S.C. Education Lottery Fund                 | 602,655,309                 | 538,200,000                             | 538,200,000                         | 0                                       | 502,700,000                             | 502,700,000                             |                                    | (35,500,000)                | (0.5)                   | (10.7)     | (10.7)                               | (6.6)        | (6.6)                                |
| Lottery Proceeds                            | 556,500,000                 | 501,200,000                             | 501,200,000                         | 0                                       | 468,200,000                             | 468,200,000                             | 0                                  | (33,000,000)                | (1.2)                   | (9.9)      | (9.9)                                | (6.6)        | (6.6)                                |
| Unclaimed Prizes                            | 35,541,424                  | 26,000,000                              | 26,000,000                          | 0                                       | 23,500,000                              | 23,500,000                              | 0                                  | (2,500,000)                 | 2.3                     | (26.8)     | (26.8)                               | (9.6)        | (9.6)                                |
| Lottery Interest                            | 10,613,885                  | 11,000,000                              | 11,000,000                          | 0                                       | 11,000,000                              | 11,000,000                              | 0                                  | 0                           | 48.1                    | 3.6        | 3.6                                  | 0.0          | 0.0                                  |
|   |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Homestead Exemption Fund (HEX)              | 1,155,656,286               | 1,177,736,000                           | 1,195,541,000                       | 17,805,000                              | 1.202.709.000                           | 1,224,930,000                           | 22,221,000                         | 29,389,000                  | 3.9                     | 1.9        | 3.5                                  | 2.1          | 2.5                                  |
| HEX Revenue                                 | 1,137,040,264               | 1,157,736,000                           | 1,175,541,000                       | 17,805,000                              | 1,182,709,000                           | 1,204,930,000                           | 22,221,000                         | 29,389,000                  | 3.2                     | 1.8        | 3.4                                  | 2.2          | 2.5                                  |
| HEX Interest                                | 18,616,022                  | 20,000,000                              | 20,000,000                          | 0                                       | 20,000,000                              | 20,000,000                              | 0                                  | 25,505,000                  | 88.9                    | 7.4        | 7.4                                  | 0.0          | 0.0                                  |
| Expenditure Estimate                        | 1,004,627,422               | 1,066,155,639                           | 1,066,155,639                       | 0                                       | 1,115,089,670                           | 1,115,089,670                           | 0                                  | 48,934,031                  | 10.0                    | 6.1        | 6.1                                  | 4.6          | 4.6                                  |
| HEX Fund Excess/(Shortfall)                 | 151,028,864                 | 111,580,361                             | 129,385,361                         | 17,805,000                              | 87,619,330                              | 109,840,330                             | 22,221,000                         | (19,545,031)                | (24.2)                  | (26.1)     | (14.3)                               | (21.5)       | (15.1)                               |
| TIER Taria Excess, (Shortian)               | 101/020/001                 | 111,000,001                             | 127,000,001                         | 17,000,000                              | 07,017,000                              | 107,010,000                             | 22,221,000                         | (15)0 10,001)               | (21.2)                  | (20.1)     | (11.5)                               | (21.0)       | (10.1)                               |
| Tax Relief Trust Fund (Act)                 | 795,942,732                 | 800,815,175                             | 800,815,175                         | 0                                       | 814,021,523                             | 814,021,523                             | 0                                  | 13,206,348                  | 3.6                     | 0.6        | 0.6                                  | 1.6          | 1.6                                  |
| Revised Estimate/Actual                     | 772,102,288                 | 805,634,504                             | 805,634,504                         | 0                                       | 814,021,523                             | 814,021,523                             | 0                                  | 8,387,019                   | 2.8                     | 4.3        | 4.3                                  | 1.0          | 1.0                                  |
| Excess/(Shortfall) (Excl. Fund              |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Balance)                                    | 23,840,444                  | (4,819,329)                             | (4,819,329)                         | 0                                       | 0                                       | 0                                       | 0                                  | 4,819,329                   | 42.2                    | n/a        | n/a                                  | n/a          | n/a                                  |
|   |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Budgetary Estimates                         |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Gross Appropriation Act Revenue             | 12,458,688,000              | 13,121,591,600                          | 13,121,591,600                      | 0                                       | 14,114,693,000                          | 14,491,930,000                          | 377,237,000                        | 1,370,338,400               | 10.5                    | 5.3        | 5.3                                  | 7.6          | 10.4                                 |
| Less: Tax Relief Trust Fund (Act)           | 795,942,732                 | 800,815,175                             | 800,815,175                         | 0                                       | 814,021,523                             | 814,021,523                             | 0                                  | 13,206,348                  | 3.6                     | 0.6        | 0.6                                  | 1.6          | 1.6                                  |
| Appropriation Act Excluding Trust           |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |
| Fund  | 11,662,745,268              | 12,320,776,425                          | 12,320,776,425                      | 0                                       | 13,300,671,477                          | 13,677,908,477                          | 377,237,000                        | 1,357,132,052               | 11.1                    | 5.6        | 5.6                                  | 8.0          | 11.0                                 |
| Constal Bosons Found                        | 200 121 772                 | 270 702 002                             | 2/0.702.002                         |   | 207.252.427                             | 207.252.427                             | 0                                  | 17.560.255                  | 06.5                    | (5.2)      | (F. 2)                               | 1.0          | 4.0                                  |
| Capital Reserve Fund                        | 390,131,763                 | 369,783,882                             | 369,783,882                         | 0                                       | 387,352,137                             | 387,352,137                             |                                    | 17,568,255                  | 86.5                    | (5.2)      | (5.2)                                | 4.8          | 4.8                                  |
| General Reserve Fund<br>Total Reserve Funds | 715,241,566                 | 739,567,764                             | 739,567,764                         | 0                                       | 839,262,964                             | 839,262,964                             | 0                                  | ,,                          | 24.3                    | 3.4<br>0.4 | 3.4                                  | 13.5<br>10.6 | 13.5<br>10.6                         |
| Total Reserve Funds                         | 1,105,373,329               | 1,109,351,646                           | 1,109,351,646                       | U                                       | 1,226,615,101                           | 1,226,615,101                           | U                                  | 117,263,455                 | 40.9                    | 1 0.4      | 0.4                                  | 10.6         | 10.6                                 |
|   |                             |   |                                     |   |   |   |                                    |                             |                         |            |                                      |              |                                      |

### FY 2025-26 Budget Outlook – Summary

• The Budget Conference Committee will have an additional \$377.2 million in recurring revenue and \$669.0 million in non-recurring revenue to appropriate in the FY 26 budget

Reports from Working Group Members





## Personal Income, Employment, and Inflation History

#### **Fiscal Year Growth Rates**

|                 | South Carolina | South Carolina  | U.S.      | U.S.       | U.S. Personal |
|-----------------|----------------|-----------------|-----------|------------|---------------|
| Fiscal Year     | Employment     | Personal Income | Inflation | Employment | Income        |
| FY 2010-11      | 1.20%          | 5.24%           | 1.98%     | 0.61%      | 5.84%         |
| FY 2011-12      | 1.37%          | 5.14%           | 2.94%     | 1.59%      | 5.04%         |
| FY 2012-13      | 1.76%          | 2.79%           | 1.69%     | 1.60%      | 2.97%         |
| FY 2013-14      | 2.44%          | 3.53%           | 1.56%     | 1.74%      | 2.58%         |
| FY 2014-15      | 2.70%          | 6.71%           | 0.72%     | 2.09%      | 5.60%         |
| FY 2015-16      | 2.82%          | 5.08%           | 0.67%     | 1.91%      | 3.24%         |
| FY 2016-17      | 2.18%          | 4.71%           | 1.86%     | 1.68%      | 3.66%         |
| FY 2017-18      | 2.36%          | 4.53%           | 2.25%     | 1.53%      | 5.22%         |
| FY 2018-19      | 2.09%          | 6.01%           | 2.07%     | 1.48%      | 5.25%         |
| FY 2019-20      | (1.60%)        | 7.02%           | 1.59%     | (1.90%)    | 5.59%         |
| FY 2020-21      | (1.17%)        | 8.73%           | 2.29%     | (2.77%)    | 8.87%         |
| FY 2021-22      | 4.21%          | 4.81%           | 7.16%     | 4.75%      | 3.86%         |
| FY 2022-23      | 3.51%          | 7.61%           | 6.29%     | 3.15%      | 6.19%         |
| FY 2023-24      | 2.36%          | 7.02%           | 3.31%     | 1.60%      | 5.53%         |
| FY 2024-25 Est. | 2.21%          | 5.69%           | 2.61%     |            |               |
| FY 2025-26 Est. | 1.69%          | 4.63%           | 2.47%     |            |               |
| Avg. 2010-2019  | 2.10%          | 4.86%           | 1.75%     | 1.58%      | 4.38%         |
| Avg. 2015-2019  | 2.36%          | 5.08%           | 1.71%     | 1.65%      | 4.34%         |

<sup>1.</sup> Employment is calculated as the change in nonseasonally adjusted nonfarm payrolls average over the fiscal year from the average over the prior fiscal year.

Data as of: May 7, 2025

<sup>2.</sup> Personal income is calculated as the average over the fiscal year over the average of the prior fiscal year.

<sup>3.</sup> Inflation is calculated as the average of the year-over-year rate of CPI inflation over the fiscal year.

#### FY 2025-26 Budget Outlook – Legislative Adjustments

- The growth in the FY 26 revenue estimate over the base budget as of February 2025 was sufficient to enact the next reduction in the top marginal individual income tax rate for tax year 2025
- The rate was lowered an additional 0.1% to 6.2% for one year in the FY 25 budget (tax year 2024) ahead of the statutory schedule but reverted to 6.3% for tax year 2025
- This rate reduction for FY 26 (tax year 2025) will maintain the tax rate at the 6.2% rate currently in effect
- The impact of the rate reduction from 6.3% to 6.2% is included in the following figures
- Budget figures do not include any adjustments for additional rate reductions below 6.2% or other legislative changes adopted or pending adoption by the General Assembly this year, which will be handled by the budget committees